'Any team can be a miracle team, but you have to go out and do hardwork for your miracles.'

32<sup>nd</sup>

Annual Report 2011-2012





The Co-Operative Bank of Rajkot Ltd.





બેંકના AGM શ્રી ભૂપેન્દ્રભાઈ વેકરીયાની નિવૃત્તિ પ્રસંગે યોજેલ વિદાય સમારંભમાં સ્મૃતિ ચિન્હ અર્પણ કરતાં બેંકના MD શ્રી રમણીકભાઈ ધામી તા. ૪-૫-૨૦૧૧



બેંકના કર્મચારી મોહનલાલ પટેલની નિવૃતિ વિદાય પ્રસંગ તા. ૩૧-૫-૨૦૧૧



બેંક આયોજીત ઇન્કમટેક્સ સેમિનાર ઉદ્ઘાટન સમારોહ પ્રસંગે બેંકના ચેરમેનશ્રી મધુસુદનભાઈ દોંગા સાથે શ્રી કમલ ધામી, શ્રી નવિન દવે, શ્રી કૃષ્ણકાંત ધોળકીયા તથા શ્રી આર.સી. દોશી તા. ૩૦-૬-૨૦૧૧



બેંકની ૨૧મી કાકોર શાખા ઉદ્ઘાટન પ્રસંગે દીપ પ્રાગટ્ય કરી રહેલ CEO શ્રી સત્યપ્રકાશ ખોખરા તા. ૧૦-૧૦-૨૦૧૧



બેંકના ડેપ્યુટી જનરલ મેનેજરશ્રી દિપકભાઈ મहેતાને નિવૃત્તિ પ્રસંગે સ્મૃતિ ચિન્હ અર્પણ કરી રહેલા શ્રી કમલ ધામી તા. ૧૬-૧૧-૨૦૧૧



બેંકની ચરમી ચાવલ શાખાનું ઉદ્ઘાટન કરી રહેલા અધિકારીગણશ્રીઓ તા. ૯-૧-૨૦૧૨







#### **Know Your Bank**

M.S.C.S. Regi. No.	÷	MSCS/CP/450/2011 Dt. 31.10.2011	Multistate Status	:	31.10.2011
RBI Licence No.	:	ACD. GJ. 219.P Dt. 12.08.1980	Bank Code No.	:	213
P. A. No.	:	AAAAT2423R	S. T. Regi. No.	:	AAAAT2423RST001
OSS Code No.	:	08672901	TAN No.	:	RKTT00213D
Chairman	:	Madhusudan Donga	Appointment Dt.	:	22.04.2012
Vice Chairman	:	Naresh Patel	Appointment Dt.	:	22.04.2012
Name of GM & CEO	:	Satyaprakash Khokhara	Appointment Dt.	:	01.06.2000
Phone No.	:	[0281] 2233155, 2234454	Fax No.	:	[0281] 2236682
E-mail	:	rajbank@yahoo.com	DICGC Code No.	:	43106 [F-G / 284]
Registered Office	:	"Sahakar Sarita", Panchnath Road,	Rajkot-360 001. (Gujara	ıt)	. www.rajbank.net

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#### **Concurrent Auditors**

## **Statutory Auditors**

S P Nathwani & Associates Chartered Accountants

Harsh H. Thaker Chartered Accountant N. Dedania Associates Chartered Accountants

S P Mehta & Co. Chartered Accountants

**Dhruti Buddhadev** Chartered Accountant

**Internal Auditor:** Somnath Pal - CAIIB



Multi State Co-Operative





#### 22 Branches

#### **Branch Network**

#### 11 ATMs

#### **Panchnath Road**

'Sahakar Sarita', Panchnath Road, Rajkot-1. Ph.: 0281 - 2234454, 2224120 RBI Licence No. ACD.GJ.219. P. Dt. 12-08-1980 12➪

13

14口

<□ 3

#### Naranpura

2, Amarnath Society, Naranpura Char Rasta, Ahmedabad-380 013 Ph.: 079 - 27681234 RBI Licence No. UBD. AH/661 Dt. 02-04-2007

#### Gandhigram

'Sahakar Dhara', Dharam Nagar Main Road, 150 Ft. Ring Road, Rajkot-7. Ph.: 0281 - 2575261 RBI Licence No. UBD.BL 1937 Dt. 26-10-1987 Maninagar

2, Mihir Tower, Uttam Nagar, Opp. Bus Stop, Ahmedabad-380 008. Ph.: 079 - 25462566 RBI Licence No. UBD. AH/662 Dt. 02-04-2007

#### Saurashtra University Road

'Sahakar Saurabh', Saurashtra Uni. Road,Rajkot-5. Ph.: 0281 - 2573600, 2573601 RBI Licence No. UBD. AH-4 Dt. 12-08-1992

#### K K Nagar

31, Vidhata Society, Opp. K K Nagar, Ghatlodiya Road, Ahmedabad-380 061 Ph. : 079 - 27601987 RBI Licence No. UBD. AH/663 Dt. 02-04-2007

#### Jasdan

Chitalia Kuva Road, Jasdan - 360 050. Ph.: 02821 - 220830 RBI Licence No. UBD. AH/95 Dt. 09-08-1994

#### Jamnagar

Shwetketu, Summair Club Road, Near S. T. Depo, Jamnagar-361 005 Ph. : 0288 - 2661622, 2661633 RBI Licence No. UBD. AH/728 Dt. 10-9-2009

#### Morvi

'Sahakar Sadan', Ravapar Road, Morvi-363 641. Ph.: 02822 - 230920 RBI Licence No. UBD. AH/96 Dt. 09-08-1994

## 16 ➪

Mavdi Chowkdi

Mavdi Chowkdi, Opp. Jitriya Hanuman Temple, 150 Ft. Ring Road, Rajkot-4. Ph.: 0281 - 2364300 RBI Licence No. UBD. AH/665 Dt. 02-04-2007

#### Jetpur

'Sahakar Deep', Kanakia Plot, Jetpur-360 370. Ph.: 02823 - 223151 RBI Licence No. UBD. AH/94 Dt. 09-08-1994

### 17➪

Surendranagar

Mega Mall, Bus Stand Road, Surendranagar-363 002 Ph. : 02752 - 230401, 238401 RBI Licence No. UBD. AH/695 Dt. 13-08-2008

#### **Upleta**

Raj Marg, Uplete-360 490 Ph.: 02826 - 222955 RBI Licence No. UBD. AH/334 Dt. 19-06-1997



**⇔** 6

#### Vaso

Main Bazar, Vaso (Kheda) Ph.: 0268 - 2585427 RBI Licence No. UBD.AH/753 Dt, 04-10-2010

#### **Gondal**

Opp. Circuit House, Gondal-360 311. Ph.: 02825 - 223143 RBI Licence No. UBD. AH/348 Dt. 25-09-1997

#### 19➪

20 □

#### Nadiad

Santram Road, Near Glob Cinema, Nadiad. Ph.: 0268 - 2568294 RBI Licence No. UBD.AH/754 Dt, 04-10-2010

#### Sahakar Society Area

'Sahakar Jyot', Hasanwadi Main Road, Nr. Trishul Chowk, Rajkot-2. Ph.: 0281 - 2363536 RBI Licence No. UBD. AH/610 Dt. 10-08-2001



#### Anand

Nagindas Chambers, M. G. Road, Near Gamdivad, Anand. Ph.: 02692 - 242770 RBI Licence No. UBD.AH/755 Dt, 04-10-2010

#### Raiya Road

Omkar Tower, Opp. Nirmala School,Rajkot-7. Ph.: 0281 - 2589494 RBI Licence No. UBD. AH/608 Dt. 28-05-2001



Dakor

Laxmiji Road, Near Temple, Dakor-388 225 Dist. Kheda (Gujarat) Ph.: 02699 - 244234 RBI Licence No. UBD.GJ.669P Dt. 28-11-1986

#### Junagadh

'Sardar Bhavan, Maharshi Arvind Marg, Junagadh-362 001. Ph.: 0285 - 2621313, 3290427 RBI Licence No. UBD. AH/642 Dt. 28-05-2003



#### Yawal

Yawal Main Road, Near Chawdi Yawal - 425 301 Dist. Jalgaon (Maharashtra) Ph.: 02585 - 261692 RBI Licence No. UBD.AH/783 w.e.f. Dt. 09-01-2012



**Director** 



#### **Board of Directors 2012-2017**

1.	Madhusudan Donga	Chairman
2.	Naresh Patel	Vice Chairman

3.	Kiritbhai Kamdar	Director	10. Shashibhai Mehta	Director
4.	Manharbhai Shah	Director	11. Muljibhai Chauhan	Director
<b>5</b> .	Manubhai Nasit	Director	12. Nilesh Dhruv	Director
6.	Chandubhai Pambhar	Director	13. Kamalnayan Sojitra	Director
7.	Chandrakantbhai Patel	Director	14. Jagdishbhai Kotadia	Director

8. Dr. Vallabhdas Hirani **Director** 9. Gopalbhai Karia **Director** 

> 16. Bakulbhai Zalawadia, CA **Professional Director** 17. Bipinchandra Shah, CAIIB-I **Professional Director**

15. Sachin Sachde

### **Top Management**

Satyaprakash Khokhara	Kamal Dhami	Ramnikbhai Dhami	
General Manager & CEO	Jt. Managing Director	Managing Director	

#### Assistant General Managers

Ravji Pansuria	Ramnik Boda	<b>Dhirendra Dave</b>	Vishwesh Vaishnav
Vinod Sudani	Sajjan Patel	Kanji Viradia	Sanjiv Virparia
Ketan Shah	Mita Parikh - Manager		

#### Denuty Managara

Deputy managers				
Hitesh Joshi	Vinod Siddhapara	Salome Singh	Mahesh Radadia	
Rajendra Chauhan	Jitendra Solanki	Mahesh Vadavia	Dharmendra Jadeja	
Vajubhai Chavda	Dipti Parekh	Mukesh Kalavadia	Pritesh Chandresa	
Suresh Makwana	Avni Pujara	Ketan Bundela	Divyesh Dudakia	
Narendra Patel	Ashwin Kaneria	Sachin Vyas	Ramesh Lunagaria	
Keshubhai Shekhda	Kashmira Dalsania	Bina Chauhan	Dipal Patel	
Pravin Gadhavi	Mahebub Vadivala	Rasik Jagani	Milan Sheth	
Vipul Mehta	Mohan Matta	Pratibha Sojitra	Bhavesh Babaria	
Pragna Vaghela	Dharmendra Pujara	Rina Ranparia	Rita Padariya	
Jayshree Patel	Devendra Parmar	Jagdish Dobaria	Bhavi Trivedi	

### Area of Operations [In District]

- ♦ Entire Saurashtra & Kutchh ♦ Ahmedabad ♦ Baroda ♦ Kheda ♦ Anand ♦ Mehsana ♦ Gandhinagar ♦
- Sabarkantha 💠 Banaskantha 💠 Bharuch 💠 Panchmahal in Gujarat State and Jalgaon in Maharashtra State 💠







# List of Various Committees & their members formed under Section 53 of MSCS Act 2002 Committees - 2012-2013

## Audit

1.	Madhusudan Donga	Chairman
2.	Naresh Patel	Member
3.	Manubhai Nasit	Member
4.	Chandrakantbhai Patel	Member
5.	Bipinbhai Zalawadia - c.A.	Member
6.	Bipinchandra Shah - CAIIB-I	Member
7.	Jagdishbhai Kotadia	Member
8.	Ramnikbhai Dhami	M.D.
9.	Satyaprakash Khokhara	C.E.O.

#### **Staff**

1.	Madhusudan Donga	Chairman
2.	Naresh Patel	Member
3.	Kiritbhai Kamdar	Member
4.	Dr. Vallabhbhai Hirani	Member
5.	Gopalbhai Karia	Member
6.	Shashibhai Mehta	Member
7.	Ramnikbhai Dhami	M.D.
8.	Satyaprakash Khokhara	C.E.O.

#### **Asset Liabilities**

1.	Madhusudan Donga	Chairman
2.	Naresh Patel	Member
3.	Manharlal Shah	Member
4.	Chandubhai Pambhar	Member
5.	Muljibhai Chauhan	Member
6.	Nilesh Dhruv	Member
7.	Sachin Sachde	Member
8.	Kamal Dhami	Jt. M.D.
9	Satvanrakash Khokhara	C = 0

#### Executive

1.	Madhusudan Donga	Chairman
2.	Naresh Patel	Member
3.	Kiritbhai Kamdar	Member
4.	Shashikantbhai Mehta	Member
5.	Kamalnayan Sojitra	Member
6.	Ramnikbhai Dhami	M.D.
7.	Kamal Dhami	Jt. M.D.
8.	Satyaprakash Khokhara	C.E.O.
9.	Ramnik Boda	AGM
10.	Vishwesh Vaishnav	AGM
11.	Vinod Sudani	AGM
12.	Kanji Viradia	AGM
13.	Sajjan Patel	AGM
14.	Sanjiv Virparia	AGM
15.	Ketan Shah	AGM





## **Key Financial Indicators** [Rs. in Lacs]

			[KS: III Lacs]
Particulars	Projections 2011-2012	Actual 2011-2012	Change in %
Own Funds	17500.00	18577.64	<b>↑ 06.16 %</b>
Deposits	96300.00	102649.69	<b>↑ 06.59 %</b>
Advances	60300.00	54824.36	↓ 09.08 %
Total Business	156600.00	157474.05	<b>↑ 00.56 %</b>
Investments	47500.00	60399.06	<b>1</b> 27.16 %
Working Funds	125000.00	122616.89	↓ 01.91 %
Gross Profit	2900.00	2806.85	↓ 03.21 %
CRAR	22.00 %	21.59 %	↓ 00.41 %
C/D Ratio	62.62 %	53.41 %	↓ 09.21 %

## **32<sup>nd</sup> Annual General Meeting**

**Date : 17<sup>th</sup> June, 2012** 

Day : Sunday

Time : 9.00 am

**Venue:** Registered Office

"Sahakar Sarita", Panchnath Road, Rajkot 360 001.

### **YoY Growth History**

[Rs. in Crore]

De dieniene	F	inanci	ial Yea	r Ende	d	CAGR	Fiscal 2013
Particulars	2008	2009	2010	2011	2012	[2008-12]	[Projected]
Own Funds	90.18	106.60	132.08	168.53	185.78	19.88 %	204.00
Deposits	477.41	600.32	723.60	871.72	1026.50	21.09 %	1100.00
Advances	229.11	296.35	419.95	514.20	548.24	24.37 %	603.00
Total Business	706.52	896.68	1143.55	1385.92	1574.74	22.19 %	1703.00
Investments	278.09	318.33	393.38	459.68	603.99	21.40 %	640.00
Working Funds	575.20	717.07	865.01	1049.76	1226.17	20.83 %	1320.00
Gross Profit	16.56	17.90	21.04	25.15	28.07	14.61 %	30.00
Total Assets	575.20	717.07	865.01	1049.76	1226.17	20.75 %	1320.00
CRAR	27.99%	26.25%	23.85%	20.76 %	21.59 %	-06.28 %	23.00 %
C/D Ratio	47.99%	49.37%	58.04%	58.99 %	53.41 %	02.71 %	55.00 %
Dividend	15%	15%	15%	15%	15% *		15%
Audit Class	"A"	"A"	''A''	''A''	"A"		"A"

\* Proposed





## **Directors' Report**



#### To the Members,

We have great pleasure in presenting 32<sup>nd</sup> Annual Report of your bank with audited Balance Sheet, Profit & Loss Account for the year ended 31<sup>st</sup> March, 2012 and welcoming all of you to this General Body Meeting.



#### 1. Macro Economic Banking Environment

CRISIL Research has lowered India's GDP growth forecast for 2011-12 to 7% from its October estimate of 7.6%. The forecast has been scaled down, in view of deterioration in the global economic outlook led by the Eurozone recession, a weaker than anticipated domestic investment climate and limited fiscal space to stimulate the economy. GDP growth is expected to slip further to 6.7% in the second half of 2011-12 from 7.3% in the first half. This will restrict the overall GDP growth for 2011-12 at 7%. As per CRISIL, this would be the second-lowest growth in the past nine years after 6.8% in 2008-09, the peak of global financial crisis.

Industry growth is projected to slow to 4.5% in 2011-12; given industrial GDP grew at a sluggish 4.2% in the first half and a limited upside in growth during the second half. The industry growth will remain constrained by lagged impact of RBI's interest rate hikes, weak exports due to slipping demand, particularly from Europe and growing bottlenecks in the mining sector. Further, service sector growth forecast cut down to 8.9% as slowing industry growth will reduce the demand for services. On a positive note, CRISIL Research has raised its agriculture sector growth forecast to 3.8% from 3.2% earlier on account of the timely and steady progress of the monsoon, which enabled better sowing during the Kharif season and improved prospects for the Rabi crop.

The Finance Minister, Shree Pranav Mukherjee cautioned that if GDP growth slows down, there could be some downstream impact on banks' asset quality. Credit rating agency CRISIL has assessed banks' gross non-performing assets (GNPAs) to have risen to around 3 per cent as on March-end 2012, against 2.3 per cent as on March-end 2011. The GNPAs could increase to 3.2 per cent by March-end 2013.





The Finance Minister said additional capital will have to be raised by banks. This is to meet the requirements of implementing Basel III norms, the needs of a growing economy and the objectives of financial inclusion and to maintain the quality of assets. Banks are required to pay more attention to quality of assets along with maintaining profitability to meet the demands of ever changing bank tech environment.

#### 2. Banking Development

The Indian Banking System faces several new challenges. Finance Minister Shree Pranav Mukherjee stated that India needs to develop an integrated banking delivery model to promote financial inclusion and economic growth. He pointed out that banking industry is not a wealth generating mechanism but a wealth transmission and distribution mechanism, therefore, socially conscious banking system helps us to reduce the glaring inequalities without compromising economic growth. In this context, continuous innovation in delivery and design of financial services targeted at the economically marginalized is of utmost importance.

Another major challenge is to bring the hitherto financially excluded people within the banking fold. To meet this challenge, we need to indigenously develop a workable business model and an integrated delivery model geared to promote financial inclusion, and in turn, sustainable economic growth. In India, the process of leveraging financial services sector as the growth engine for transformation is closely entwined with the progress on financial inclusion.

Financial Inclusion is a key strategy to achieve inclusive development. It is a necessary condition for financial deepening, which will help us to address the basic issue of growth with equity. Shree Pranav Mukherjee pointed out that government and Reserve Bank of India have taken a number of initiatives for furthering financial inclusion.

Further, interest rate deregulation has been an important and integral element of the financial sector reforms. Measures have been undertaken since early 1990's while most of the interest rates have been freed, some segments are still under administered rate regime. As per RBI guidelines, banks have started to pay interest to saving bank depositors on daily product basis further, your bank has also started providing 6% interest on saving deposits.

Urban Co-operative Banks are performing same banking functions as commercial banks and are exposed to similar risks in the operations. To stabilize the whole banking system, capital





#### HABITS are responsible for your success or failure.



adequacy norms were extended to Urban Co-operative Banks in a phased manner. In order to strengthen the capital base of urban banks they were allowed to issue certain hybrid debt instruments and long term deposits to raise funds to comply with capital adequacy norms.

#### 3. Board of Directors

The elections of the Board Directors was held on 31.03.2012. The board Co-opted Shri Bakulbhai Zalawadia and Shri Bipinchandra Shah as professional directors on the Board. Shri Madhusudan Donga is Chairman and Shri Naresh Patel is Vice Chairman of the bank. You will be proud of present team of dedicated selfless workers on the board who consider the bank as a social movement. The bank has fulfilled the criteria of professional directors on the board as per Regulatory norms.

#### 4. Financial Results

Your Bank's performance during the Fiscal 2012 was satisfactory on all fronts as observed below:

[Rs. in Crore]

Performance Parameters	2012	2011	Change in %
Interest Income	105.02	83.49	25.79
Interest Expenses	63.29	46.28	36.75
Net Interest Income	41.73	37.21	12.15
Non Interest Income	7.02	9.25	-24.11
Total Income	112.05	92.74	20.82
Operating Expenses [including Depreciation]	20.69	21.31	-02.91
Profit before Tax & Provisions	28.07	25.15	11.61
Net Profit after Tax	15.40	13.23	16.40
Deposits	1026.50	871.72	17.76
CASA Deposits	408.43	373.97	09.21
Advances	548.24	514.20	06.62
Own Funds	185.78	168.53	10.24
Total Assets	1226.17	1049.76	16.80

Key Financial Ratio are given under **point no. 11** of **Schedule 18** to the Financial Statements.

#### 5. Human Resources

Nowadays, the phrase Talent Management has become very popular in today's world. In this





#### IMPOSSIBLE is I M POSSIBLE.

High Tech - High Touch activity environment, high tech implies high risk while high touch implies close contacts. Globalization opens new opportunities and avenues for high tech ventures. You will be delighted to know that our officers have realized this universal truth and are making efforts to bring in them required attitudinal changes. The staff productivity in the form of business per employee stood at Rs.764.43 lacs as on 31st March, 2012 while profit per employee is Rs.13.63 Lacs and cost per employee is Rs. 4.28 Lacs.

Looking to the bank's and employees' performance, average rise of 5% to 20% is given in salary structure every year. This will definitely help to increase the standard of living of our employees. Further, the bank has made safe investment of retirement benefits of employees. Various welfare activities are also being initiated for the betterment of employees.

#### 6. Risk Management

Managing various types of financial risks are an integral part of the banking business. Your Bank has a robust and integrated Risk Management system to ensure that the risks assumed by it are within the defined risk appetites and are adequately compensated. The Risk Management Architecture in the Bank comprises Risk Management Structure. Risk Management Policies and Risk Management implementation and Monitoring Systems.

#### A. Credit Risk

In order to mitigate the Credit Risk, your Bank has commenced a study of the portfolio concentration across the various industrial sectors in addition to the usual risk mitigating measures like Loan Review Mechanisms. Continuous attention is also provided to improve quality of the transaction risk management by updating the systems covering the credit appraisal and post approval processes. Accounts showing signs of incipient sickness are continously followed up to prevent deterioration in the credit quality of asset. Your bank tries to identify the problems at an early stage to put in place appropriate measures for preventing further deterioration in quality.

#### **B. Operational Risk**

Operational risk is the risk of loss on account of inadequate or failed internal process, people and systems or external factors. The Bank monitors operational risk by reviewing whether its internal systems and procedures are duly complied with. The Bank collects and analyses





#### JUSTICE is left to GOD.



loss and near MIS data on operational risk based on different parameters, wherever, corrective steps are taken.

#### C. Market Risk

To manage the Liquidity and the interest Rate risk, the asset-liability mismatches are monitored by preparing the Asset Liability Statement on regular basis, which enables the senior management to take appropriate measures. Your Bank places great emphasis on compliance with on-going requirements as per RBI Directives as also meeting the fast changing needs of the economic environment. Your Bank has put in place a set of best practices in risk management appropriate to the size and nature of the Bank's business portfolio and these are being reviewed from time to time by senior management as also the Board of Directors.

#### 7. Other Business Activities

It is always our endeavor to become "One Stop Shop" for all conceivable products at an affordable price. The mission of the bank is to serve the customers to their utmost satisfaction through our prompt and courteous services. Your bank has entered into strategic tie up with ING Vysya Life Insurance Co. Ltd. for promoting Life insurance coverage to the customers and for General Insurance, your bank has tied up with IFFCO TOKIO General Insurance Co. Ltd. You will be pleased to know that your bank has secured very good position in collection of Life Insurance Premium amongst entire Urban Banking Sector of the nation.

For delighting the customers, your bank has applied for one more value added service of Utility Bills Payment Facility for Rajkot branches and later on the same will be commenced at all branches. Further, UTI TSL has offered your bank to tie up for PAN CARD service to the customers.

Your bank is also providing RTGS, NEFT and e-payment facilities for our valuable customers through HDFC and IDBI Bank Ltd. Further, your bank provides the facility of stamp franking at it's 5 branches namely at Panchnath Road - Rajkot, Surendranagar, Naranpura - Ahemedabad, Morvi and Gondal.

Your bank has installed 11 ATMs at the services of our valued customers.

All these services have not only satisfied but delighted our customer.





#### 8. Audit & Inspection

Your bank is on fast growth trajectory, having branch network of **22 branches** in the state of Gujarat and Maharashtra. The bank has appointed Chartered Accountants for concurrent audit of its branches. The activities performed at each branch are monitored and audited by Concurrent Auditors, internal auditors and statutory auditors. The scope of concurrent and internal audit covers all areas of branch operations including housekeeping.

Auditors are also responsible for independently evaluating the adequacy of all internal controls and adherence to internal processes and procedures as well as to regulatory and legal requirements. The audit function also proactively recommends improvements in operational processes and service quality. To ensure independence, Audit department has reporting line to the Chairman of Board of Directors and the Audit Committee of the Board. To mitigate operational risks, the bank has put in place extensive internal controls including restricted access to the bank's computer systems & appropriate segregation of front and back office operations. Further, information technology is buzz word in today's banking scenario. Today banking cannot be imagined without information and communication technology. Therefore, information system audit is pre requisite and bank has also commenced Information System Audit.

The board is grateful to all concerned auditors for their valuable support and guidance given to us during their audit.

#### 9. Special Reserve

In accordance with **Section 36(1)(viii) of the Income Tax Act, 1961**, Urban Cooperative Banks are eligible for deduction in respect of profit earned from eligible business i.e. profit earned from loans and advances granted to industries, infrastructure, Projects, agriculture and housing. 20% of such profit transferred to Special Reserve will be eligible for deduction from taxable income. Your board has transferred an amount of **Rs. 74.00** lacs to Special Reserve during the year.

#### 10. Information Technology

Information is at the heart of today's business including banking. Rapid degree of product and feature obsolescence in the Information Technology industry is a formidable challenge for banks. Such obsolescence needs to be tacked in a systematic and proactive manner for mutual benefit of the banks and their customers. Your bank has ventured into building up a





#### LEARNING is a process to sharpen your brain power.



strong technological platform named as Enterprise Banking Solution which is a package of total banking solution including CBS, e-channels, net banking, add on modules, BI tolls for Strong MIS.

Further, it is worldly recognized and accepted that IT security is optimal if implementation is top driven. Adequate safety and security provisions are pre requisite for banks using full fledge information and communication technology to delight their customers. The speed with which IT based electronic information flows is fastest but also on account of incorrect instructions, proactive action is pre requisite than to be reactive. Your bank is under evaluation process for enterprise banking solutions, data centre and disaster recovery sites.

#### 11. Corporate Social Responsibility

In recent years, CSR has become a fundamental business practice and has gained much attention from management teams of large organizations. We also understand that fulfillment of social responsibility is an essential element in achieving good business practices and effective leadership. One of the reasons behind our strong corporate image is impact of our social responsibility on the economic, social and environmental landscape which directly affects our relationships with stake holders, employees, customers, business partners, governments and communities. An essential component of our corporate social responsibility is to care for the community.

Your bank is committed for Social Development and has contributed to the extent of Rs.1,40,500/- by way of donations to the Educational, Social and Religious Institutions and to the needy people of the society. Further, your bank encourages many social institutions by issuing advertisements in their publications and programs.

One of the best examples of executing our social responsibility is gifting household articles to our members since last 12 years.

#### 12. Directors' Responsibility Statement

The Board of Directors hereby declares and confirm that:-

- ◆ The applicable accounting standards have been followed in preparation of the annual accounts and proper explanations have been furnished, relating to material disclosures.
- Selected Accounting policies have been applied consistently and reasonably and









prudent judgments and estimates have been made so as to give a true and fair view of the state of affairs of the Bank and of the Profit & Loss of the Bank for the financial year ended 31st March 2012.

- Proper and sufficient care has been taken for the maintenance of adequate accounting records, in accordance with provisions of statutory requirements, for safeguarding the assets of the Bank for preventing and detecting fraud and other irregularities.
- The annual accounts have been prepared on a going concern basis.
- The Bank has in place a system to ensure compliance of all laws applicable to the Bank.

#### 13. Acknowledgement

We take the opportunity to express our gratitude to the Members, Depositors, Borrowers and well wishers for their valued support and for being been the major driving force for us to strive for excellence.

We truly appreciate valuable and timely help, advice, guidance and support given by RBI officials and officers of Co-operative Department of State and Central Registrar.

We are also thankful to the Bank's Legal Advisors, Tax Consultants, Architects, Internal and Concurrent Auditors and Vendors for their co-operation, support and guidance.

The board conveys its sincere thanks to the various authorities, institutions and individuals who have extended their support and helped the Bank to grow from strength to strength. The board also conveys its sincere thanks to the print media for their support in all endeavors and initiatives of the Bank.

Last but not the least, the board conveys its sincere appreciation to its entire staff for putting their heart and soul into the task of delivering good performance and growth year after year to help your bank to attain greater heights.

For and on behalf of the Board

Naresh Patel

Madhusudan Donga

Vice Chairman

Chairman



Date: 14-05-2012

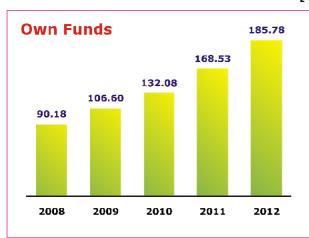
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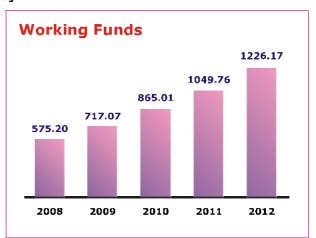


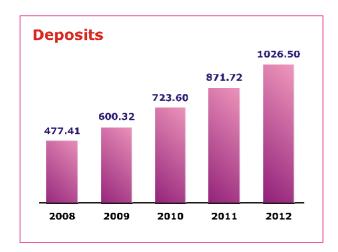


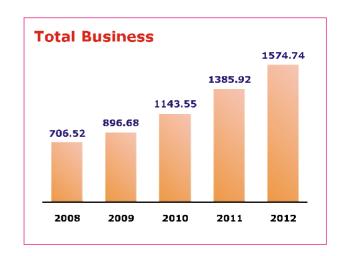


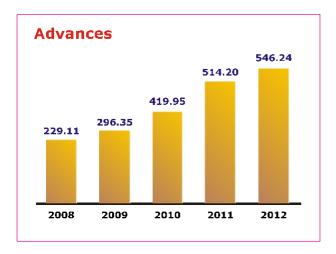
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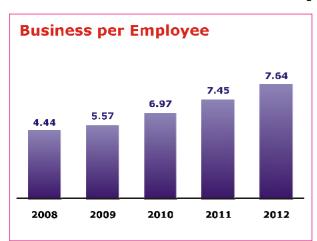


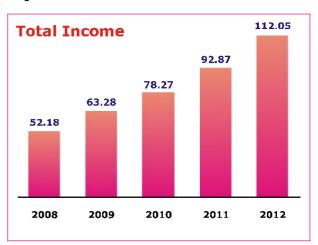


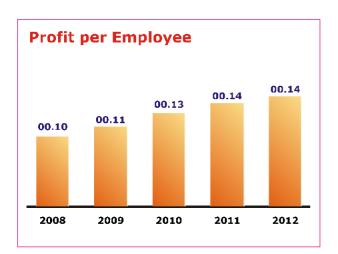


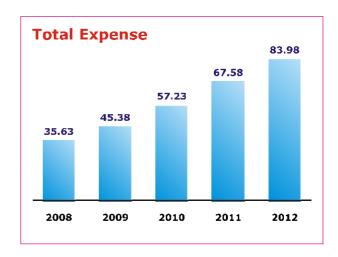
## 32 Annual Report

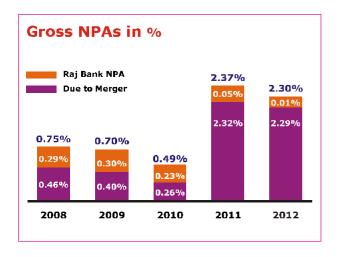


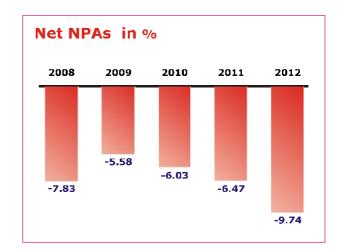


















## **Report on Corporate Governance**

#### What is Corporate Governance?

Corporate Governance may be defined as "acceptance by management of the inalienable rights of shareholders as the true owners of the organization and of their own role as trustees on behalf of the shareholders. It is about **commitment to values**, about **ethical business conduct** and about **making a distinction between personal & public funds** in the management of the organization."

Corporate governance also includes the relationships among the many stakeholders involved and the goals for which the organization is governed. In contemporary business organizations, the main external stakeholder groups are shareholders, debt holders, trade creditors, suppliers, customers and communities affected by the organization's activities. Internal stakeholders are the board of directors, executives, and other employees. It guarantees that an enterprise is directed and controlled in a responsible, professional, and transparent manner with the purpose of safeguarding its long-term success. It is intended to increase the confidence of shareholders.

There has been renewed interest in the corporate governance practices of modern corporations since 2001, particularly due to the high-profile collapses of a number of large corporations, most of which involved accounting fraud.

#### **Corporate Governance and Co-operative Banks**

Needless to say, for the co-operative banks in India these are challenging times. Never before has the need for restoring customer confidence in the co-operative sector been felt so much. Never before has the issue of good governance in the co-operative banks assumed such criticality. The literature on corporate governance in its wider connotation covers a range of issues such as protection of shareholders' rights, enhancing shareholders' value, Board issues including its composition and role, disclosure requirements, integrity of accounting practices, the control systems, in particular internal control systems. Corporate governance especially in the co-operative sector has come into sharp focus because more and more co-operative banks in India, both in urban and rural areas, have experienced grave problems in recent times which has in a way threatened the profile and identity of the entire co-operative system. These problems include mismanagement, financial impropriety, poor investment decisions and the growing distance between members and their co-operative society.

The purpose and objectives of co-operatives provide the framework for co-operative corporate governance. Co-operatives are organized groups of people and jointly managed and democratically controlled enterprises. They exist to serve their members and depositors and produce benefits for



them. Co-operative corporate governance is therefore about ensuring co-operative relevance and performance by connecting members, management and the employees to the policy, strategy and decision-making processes.

A segment of banks is mostly government owned as statutory corporations or run as co-operatives just like **YOUR BANK**. Banking as a sector has been unique and the interests of other stake holders appear more important to it than in the case of non-banking and non-finance organizations. In the case of traditional manufacturing corporations, the issue has been that of safeguarding and maximizing the shareholders' value. In the case of banking, the risk involved for depositors and the possibility of borrowers' default assumes greater importance than that of consumers of manufactured products. Further, the involvement of government is discernibly higher in banks due to importance of stability of financial system and the larger interests of the public. Since the market control is not sufficient to ensure proper governance in banks, the government see reason in regulating and controlling the nature of activities, the structure of bonds, the ownership pattern, capital adequacy norms, liquidity ratios, etc.

Banks are different from other corporates!!!!! in important respects, and that makes corporate governance of banks not only different but also more critical. Banks lubricate the wheels of the real economy, are the channels of monetary policy transmission and constitute the economy's payment and settlement system. By the very nature of their business, banks are highly leveraged. They accept large amounts of uncollateralized public funds as deposits in a fiduciary capacity and further leverage those funds through credit creation. The presence of a large and dispersed base of depositors in the stakeholders group sets banks apart from other corporates.

Banks are interconnected in diverse, complex and oftentimes difficult ways. If a corporate fails, the fallout can be restricted to the stakeholders. If a bank fails, the impact can spread rapidly through to other banks with potentially serious consequences for the entire financial system and the macro economy.

As a rule, compliance with these governance recommendations, for the banks, is not mandated by law. However, they must disclose whether they follow the recommendations in those documents and, where not, they should provide explanations concerning divergent practices.

There are three reasons for need of compliance of corporate governance in this sector:

**Firstly,** it is believed that the depositors, particularly retail depositors, can not effectively protect themselves as they do not have adequate information, nor are they in a position to co-ordinate with each other.

**Secondly**, bank assets are usually intangible, and lack transparency as well as liquidity. This condition arises due to the fact that most bank loans, unlike other products and services, are usually customized and privately negotiated.





#### RESPECT is always commanded not demanded.



**Thirdly,** it is believed that there could be a harmful effect resulting from the instability of one bank, which would affect a class of banks or even the entire financial system and the economy. As one bank becomes unstable, there may be a heightened perception of risk among depositors for the entire class of such banks, resulting in a run on the deposits and putting the entire financial system in jeopardy.

Regulators are external pressure points for good corporate governance. Mere compliance with regulatory requirements is not however an ideal situation in itself. In fact, mere compliance with regulatory pressures is a minimum requirement of good corporate governance and what are required are internal pressures, peer pressures and market pressures to reach higher than minimum standards prescribed by regulatory agencies. RBI's approach to regulation in recent times has some features that would enhance the need for and usefulness of good corporate governance in the co-operative sector. The transparency aspect has been emphasized by expanding the coverage of information and timeliness of such information and analytical content. Importantly, deregulation and operational freedom must go hand in hand with operational transparency. In fact, the RBI has made it clear that with the abolition of minimum lending rates for co-operative banks, it will be incumbent on these banks to make the interest rates charged by them transparent and known to all customers. Banks have therefore been asked to publish the minimum and maximum interest rates charged by them and to display this information. Disclosure and transparency are thus key pillars of a corporate governance framework because they provide all the stakeholders with the information necessary to judge whether their interests are being taken care of. We see transparency and disclosure as an important adjunct to the supervisory process as they facilitate market discipline of banks.

Another area which requires focused attention is greater transparency in the balance sheets of co-operative banks. The banks in India are now required to disclose accounting ratio relating to operating profit, return on assets, business per employee, NPAs, etc. as also maturity profile of loans, advances, investments, borrowings and deposits.

#### **Measures Taken by Banks Towards Implementation of Best Practices**

Prudential norms in terms of income recognition, asset classification and capital adequacy have been well assimilated by the Indian banking system.

**Capital Adequacy:** Banks today are required to maintain / achieve the stipulated benchmark of 9 % and remain in a state of preparedness to achieve the best standards of CRAR.

**Income Recognition:** There is complete uniformity now in the banking industry and the system therefore ensures responsibility and accountability on the part of the management in proper accounting of income as well as loan impairment.

ALM and Risk Management Practices: At the initiative of the regulators, banks were quickly





required to address the need for Asset Liability Management followed by risk management practices. Both these are critical areas for an effective oversight by the Board and the senior management which are implemented by the Indian banking system on a tight time frame and the implementation review by RBI. These steps have enabled banks to understand, measure and anticipate the impact of the interest rate risk and liquidity risk, which in deregulated environment is gaining importance.

#### Broadly corporate governance compliance consists of Internal & External Controls

#### **Internal corporate governance controls**

Internal corporate governance controls monitor activities and then take corrective action to accomplish organizational goals. Examples include:

- Monitoring by the board of directors: The board of directors, with its legal authority to hire, fire and compensate top management, safeguards invested capital. Regular board meetings allow potential problems to be identified, discussed and avoided. Directors possess superior knowledge of the decision-making process and therefore evaluate top management on the basis of the quality of its decisions that lead to financial performance outcomes. It could be argued, therefore, that directors look beyond the financial criteria.
- Internal control procedures and internal auditors: Internal control procedures are policies implemented by an entity's board of directors, audit committee, management, and other personnel to provide reasonable assurance of the entity achieving its objectives related to reliable financial reporting, operating efficiency, and compliance with laws and regulations. Internal auditors are personnel within an organization who test the design and implementation of the entity's internal control procedures and the reliability of its financial reporting.
- Balance of power: The simplest balance of power is very common; require that the President be a different person from the Treasurer. This application of separation of power is further developed in Banks where separate divisions check and balance each other's actions. One group may propose bank-wide administrative changes, another group review and can veto the changes, and a third group check that the interests of people (customers, shareholders, employees) outside the three groups are being met.
- Remuneration: Performance-based remuneration is designed to relate some proportion of salary to individual performance.

#### **External corporate governance controls**

External corporate governance includes:









- Competition: During the past decades, different types of reforms have been introduced in a different order in various public utilities in India, particularly the Banking System. The present combinations of private banks, nationalised banks, co-operative banks, competitions and regulation reforms are varied across this competitive industry and thus provide an opportunity for comparing the performances of the bank with that of other similar kind of bank.
- **Government regulations**: Regulations can take many forms: legal restrictions promulgated by a government authority, local level compliances, compliance of RBI norms through some requirements, restrictions, guidelines etc.
- Takeovers: RBI, today, also focuses on reduction of numbers of the weak banks through take overs. The main aim is to reduce the risk of the depositors by taking over of weak banks by financially strong banks. Also resulting into increase in confidence on the banking system of the people at large.

#### The Governance Structure

The practice of Corporate Governance in Bank is at three interlinked levels:

Strategic Supervision	By the Board of Directors
Strategic Management	By the Board/Management Committee
Executive Management	By the Departmental Management/Branch Management

The three-tier governance structure ensures that:

- [a] Strategic supervision [on behalf of the shareholders], being free from involvement in the task of strategic management of the Bank, can be conducted by the Board with objectivity, thereby sharpening accountability of management;
- [b] Strategic management of the Bank, uncluttered by the day-to-day tasks of executive management, remains focused and energized
- [c] Executive management of a Branch/ Department, free from collective strategic responsibilities for Bank as a whole, focuses on enhancing the quality, efficiency and effectiveness of the business.

**Board of Directors [Board]** The primary role of the Board is that of trusteeship to protect and enhance shareholder value through strategic supervision of Bank. As trustees, the Board ensures that the Bank has clear goals relating to shareholder value and its growth. The Board sets strategic goals and seeks accountability for their fulfillment. The Board also provides direction and exercises appropriate control to ensure that the Bank is managed in a manner that fulfil's stakeholders' aspirations and societal expectations. The Board, as a part and parcel of its functioning, also





periodically reviews its role. Board is to provide leadership to the management for realizing Bank's goals in accordance with the charter approved by the Board.

**Chairman / Vice Chairman** The Board of Directors shall elect a Chairman and Vice Chairman of Bank from among the elected directors. The Chairman shall preside over all meetings of the Board, Sub-Committee meetings in which he is the member and also over the Annual General Body meeting and Special General Meeting when such meetings are called for. In the absence of the Chairman, the Vice Chairman shall preside over the meetings.

Chief Executive Officer [CEO] The CEO, as a member of the Board / Management Committee, contribute to the strategic management of the Bank's businesses within Board approved direction framework. As CEO is accountable to the Board for a business function, he assumes overall responsibility for its strategic management, including its governance processes and top management effectiveness. CEO is accountable to the Board for the custodians of Bank's interests and is responsible for their governance in accordance with the charter approved by the Board.

#### **Board of Directors**

#### **Composition**

The Board of Directors (2012-2017) comprises **Seventeen** members including the Chairman and the Vice Chairman. All directors, except the Managing Director are paid sitting fees of Rupees Four hundred per meeting on attending the same. The Board consists of eminent persons with practical experience and specialized knowledge in various streams including banking, technology, accountancy, finance and law.

#### **Delegation of Powers**

Based on applicable law as well as instruction of RBI, the bank has made various policies and procedures as well formed four committees and delegated powers to the Committee for smooth functioning of the day to day banking business and administration.

#### **Committee of the Board**

Currently, there are Four Board Committees - Audit, Asset-Liability, Executive and Staff Committee. The term of reference of the Board Committees are determined by the Board from time to time.

#### **Audit Committee**

The Audit Committee of the Board has been constituted by the Bank as per the guidelines of the Reserve Bank of India. The Committee provides direction, oversees the total audit function of the Bank and follows up on the statutory/concurrent/internal/ISA audits of the Bank. It also ensures the strict adherence of RBI's guidelines and directives from time to time.







#### **Staff Committee**

The Staff Committee looks into Staff and training issues, formulation and implementation of action plan for sustaining/improving the quality of the Bank's human resources and welfare measures for employees at all levels.

During the year 2011-2012, **24** meetings of the Board of Directors and **22** meetings of the Committee of the Board of Directors were held. The details of attendance are as under:

N	ame of the Directors	Meeting of the Bo	oard of Directors	Meeting of the	Committees
	up to 31.03.2012	Total Meetings	Attendance	Total Meetings	Attendance
1.	Madhusudan Donga	24	24	21	20
2.	Naresh Patel	24	7	16	7
3.	Ramnikbhai Sejpal	24	0	0	0
4.	Kiritbhai Kamdar	24	21	5	4
5.	Manubhai Nasit	24	23	4	3
6.	Manharbhai Shah	24	23	4	4
7.	Chandubhai Pambhar	24	24	9	8
8.	Chandrakantbhai Patel	24	14	5	3
9.	Vallabhbhai Hirani	24	24	5	4
10.	Gopalbhai Karia	24	22	1	1
11.	Shashikantbhai Mehta	24	23	9	8
12.	Muljibhai Chauhan	24	19	4	3
13.	Nilesh Dhruv	24	24	9	7
14.	Leelaben Dhami	24	23	0	0
15.	Arunaba Chudsama	24	6	0	0
16.	Bakulbhai Zalawadia	24	22	9	7
17.	Bipinchandra Shah	24	24	5	5
18.	Diwaliben Dharsandia	24	23	0	0

#### **Last Three Annual General Meetings**

Date	Day	Time	Year	Venue
May 8, 2011	Sunday	9.00 a.m.	2010-11	'Sahakar Sarita'
June 13, 2010	Sunday	9.00 a.m.	2009-10	Panchnath Road,
May 3, 2009	Sunday	9.00 a.m.	2008-09	Rajkot-360 00 <b>1</b> .





#### **Bank Code of Conduct**

The Bank Code of Conduct, as adopted by the Board of Directors, is applicable to Directors, Senior Management and Employees of the Company. The Code is derived from three interlinked fundamental principles, viz. good corporate governance, good corporate citizenship and exemplary personal conduct. The Code covers Bank's commitment to sustainable development, concern for occupational health, safety and environment, a gender friendly workplace, transparency and audit ability, legal compliance, and the philosophy of leading by personal example.

#### **Disclosures**

There were no materially significant related party transactions with the directors, the management or relatives of the directors that have a potential conflict with interest of the bank at large.

The bank has complied with applicable Accounting Standards issued by The Institute of Chartered Accountants of India.

The bank has formulated a Risk Management Framework, which lays the procedures for risk assessment and mitigation.

The Board of Directors also reviewed the procedures adopted by the bank to assess risks and their mitigation mechanism.

#### Member's Helpdesk

Share Transfer, Dividend payments and all other investor related activities are attended to and processed at Bank's Head office. For lodgment of transfer deeds and for any other complaints or grievance, members are kindly welcome to contact our Head Office at "Sahakar Sarita", Panchnath Road, Rajkot-360 001.

#### **Means of Communication**

Quarterly financial results of the bank for the year under review were published in all the leading local newspapers of the district of jurisdiction in regional language.

For and on behalf of the Board of Directors

Date: 14-05-2012Ramnikbhai DhamiNaresh PatelMadhusudan DongaPlace: RajkotManaging DirectorVice ChairmanChairman







## **Progress of The Bank At A Glance**

[Rs. in Crore]

Year	Share Capital	Reserves & Surplus	Total Deposits	Total Advances	Investments	Total Income	Total Expenditure	Gross Profit	Total Provisions	Net Profit
1982	0.07	00.01	0.54	0.56	0.10	0.08	0.05	0.03	0.00	0.03
1995	0,55	3,35	23,66	10.00	16.50	3.69	2.36	1.33	0.13	1.20
1996	0.69	4.65	31.30	12.18	22.60	3.46	1.46	2.00	0.34	1.66
1997	0.87	6.46	42.26	16.68	30.16	4.66	2.68	1.98	0.39	1.59
1998	1.17	9.56	56.01	22.90	39.07	7.91	5.27	2.64	1.00	1.64
1999	1.55	12.62	80.51	32.64	57.33	10.80	7.55	3.25	1.45	1.80
2000	2.23	14.35	122.18	52.19	79.45	<b>1</b> 5.47	11.05	4.42	2.54	1.88
2001	3.22	21.91	152.72	81.32	94.29	21.34	15.30	6.04	4.00	2.04
2002	3.61	26.30	185.53	83.34	129.14	26.57	19.52	7.05	4.83	2.22
2003	3.94	32.26	211.36	91.50	153.29	29.95	22.16	7.79	5.33	2.46
2004	4.75	38.05	261.75	112.04	186.18	31.29	23.24	8.05	5.34	2.71
2005	4,60	42.64	286.4 <b>1</b>	142.12	184.86	32.66	24.56	8.10	5.33	2.77
2006	5.19	51.17	336.27	166.76	215.38	32.74	24.59	8.15	5.35	2.80
2007	9.77	64.66	389.20	218.19	211.53	39.89	29.23	10.66	7.41	3.25
2008	13.35	76.83	477.41	229.11	278.09	52.18	35.63	16.56	9.40	7.16
2009	18.45	88.15	600.32	296.35	318.33	63.28	45.38	17.90	9.42	8.48
2010	26.35	105.73	723.60	419.95	393.38	<b>7</b> 8.27	57.23	21.04	11.00	10.04
2011	35.64	132.89	871.72	514.20	457.12	92.87	67.58	25.29	12.06	13.23
2012	41.40	144.37	1026.50	548.24	602.01	112.05	83.98	28.07	18.67	15.40

Year	No. of Members	No. of Shares	No. of Depositors	No. of Borrowers	Working Capital	No. of Branches	C/D Ratio in %	Rate of Dividend	No. of Employees	Business
1982	4959	18665	6339	189	0.81	1	103.30 %	12%	14	1.10
1995	11107	220355	31587	1134	28.89	4	42.29 %	12%	67	33.66
1996	11582	275248	<b>365</b> 89	1381	38.73	6	38.92 %	15%	76	43.49
1997	12882	347043	43810	2189	51.76	6	39.48 %	15%	78	58.95
1998	14849	467554	52915	3114	69.35	7	40.88 %	15%	85	78.92
1999	17090	620103	64635	3835	97.25	8	40.55 %	15%	85	113.16
2000	19993	891900	81141	4384	142.38	8	42. <b>7</b> 2 %	15%	94	174.38
2001	22920	1289628	97189	5477	179.63	8	53.24 %	15%	100	234.03
2002	24696	1443646	110971	5874	219.22	10	44.92 %	15%	107	268.88
2003	25732	1574132	119372	6149	252.71	10	43 <b>.</b> 29 %	15%	109	302.85
2004	27335	1899589	131098	6465	309.34	11	42.80 %	15%	115	373.79
2005	29060	1840885	139129	6785	339.12	11	49.62 %	15%	118	428.53
2006	30722	1471518	149201	7278	395.48	11	50.32 %	15%	122	503.02
2007	32516	3906920	159325	7210	471.39	11	56.06 %	15%	123	607.39
2008	34851	5341375	186236	7321	576. <b>7</b> 9	16	4 <b>7.</b> 99 %	15%	155	706.52
2009	37999	7381877	226876	7105	719.24	17	49.37 %	15%	157	896.68
2010	40033	10541541	240023	7121	864.88	17	<b>58.04 %</b>	15%	164	1143.55
2011	43290	14256554	309743	7685	1049. <b>7</b> 6	20	58.99 %	15%	186	1385.92
2012	47274	16560822	344001	8681	1226.17	22	53.74 %	15%	206	1574.74
								(Proposed)		



## **From The Desk of Managing Director**



Inspiring 32 years' success story of your bank is marked by long tradition of trust, transparency and teamwork of management and employees giving wings to a million extra ordinary dreams to reach out new horizons of growth and excellent banking. The bank's financial figures has not only grown bigger and better this year but also paved way for a brighter tomorrow. Thanks to transparent management of board of directors, depositors' trust, borrowers' support and employees' efforts.

I am delighted to share with you that your bank is emerging as one of the premier and most preferred co-operative banks in the country by autographing its 32 years' success story with clarity of vision, mission, financial prudence, transparency, good corporate governance, high standards of professionalism and excellence in all areas of banking placing the customer at the center point.

I am glad to inform you that unfinished agenda of the last year has been successfully finished and your bank has merged two unit banks namely Dakor Nagarik Sahakari Bank Ltd., Dakor (Gujarat) w.e.f. 10<sup>th</sup> October, 2011 and Yawal Peoples Co-Operative Bank Ltd, Yawal, District Jalgaon (Maharashtra) w.e.f. 09<sup>th</sup> January, 2012. Further, I am pleased to announce that your bank has achieved the status of Multi State Co-Operative Bank w.e.f. 31<sup>st</sup> October, 2011 by acquiring this Maharashtra based unit bank.

Further, so far as agenda of Core Banking Solution is concerned your bank has made complete appraisal of existing Core Banking Solutions available in the market v/s newly emerged Enterprise Banking Solution and decided to go for Enterprise Banking Solution comprising Core Banking Solution, Loan Originate & Collection System, BI Tool, Compliance Manager, Document Management, e-channels, net banking, etc.

Moreover, your bank has maintained its tradition of last 12 years and declared the annual results on  $31^{st}$  March itself and published the same in local newspapers on the  $1^{st}$  April, 2012. Before briefing you about progress report of fiscal year 2011-12, I would like to admit that I am able to present this fabulous performance only because of patronage of more than **47,274** shareholders, resilient trust of **3,44,001** depositors and public at large, transparent and professional management of board of directors and of course dedication of our team of **206** sincere employees.









Let us take brief review of progress report of your bank during the fiscal year 2011-12.

#### Our goal is to translate response of our valued stakeholders into results.

I am happy to inform you that your bank has achieved owned funds of **Rs.186 Crores** which is more than double of statutory requirement of 9%. Further, bank has registered Deposits amounting to **Rs.1026 Crores**, advances amounting to **Rs.548 Crores** and investments worth **Rs.601 Crores**.

One more remarkable achievement of your bank is that there is **No New NPA Account** during this year as against increase of **51%** of NPAs in public sector banks as per news published in The Times of India dated 21<sup>st</sup> March, 2012. Moreover, it is also worth noting that **even after merger of two weak banks in this year and total 5 weak banks mergers till date, bank's gross NPA is <b>2.30% and Net NPA is ZERO since 1990,** thanks to regular repayment of loans and advances by the borrowers as well as excellent performance of recovery department.

Your bank has proposed 15% Dividend to Shareholders amounting to **Rs.5.49 Crores** for the year ended 31st March, 2012. Moreover, tradition of providing Gifts (useful household items) to them since last 11 years has been continued this year also. Bank has announced gift of double bed bed-sheet with two pillow covers for its shareholders.

Apart from the above, I would like to share one of the greatest achievements of the bank is that almost 80% of shareholders are depositors of the bank, which is a unique feature in Co-op. Banking sector.

Your bank has achieved phenomenal growth of deposits amounting to more than **Rs.900 Crores** in the last 11 years and has crossed the figure of **Rs.1026 Crores** on **31**<sup>st</sup> **March**, **2012** from **Rs.121 Crores** at **31**<sup>st</sup> **March**, **2001** which proves resilient trust of depositors in your bank.

Further, I can proudly tell that every employee and director understand that they are trustees of bank and not the owner of the bank. Your bank has invested 58 % of the total deposits in trustworthy investments and planned advances of Rs.548 Crores in 18 different segments to diversify the risk. Further, for the better security of the depositors' hard earned money, your bank has secured deposits up to one lac under DICGC by paying regular premium for the same.

I further inform you that your bank has never taken any borrowing and fully complied with CRR and SLR norms of Reserve Bank of India.

Your bank has employed about 75 employees and secured deposits of more than 84,332 depositors





of five weak co-operative banks. The bank has acquired loss of Rs.31 Crores and acquired NPA of more than Rs.16 Crores through mergers and acquisitions. As against this your bank has saved income tax of Rs.8 Crores by these mergers. Further, bank is going to receive financial assistance of Rs.8 Crores from DICGC for the merger of Vaso Co-Operative Bank Ltd., Vaso. The value of acquired premises is worth Rs.10 Crores. Further, it must be noted that bank has recovered more than Rs.4 crores and going to recover Rs.9 Crores more in the next three years therefore, as against loss of Rs.31 Crores your bank is expecting profit of about Rs.10 Crores in the next three years. Significant rise has been found in deposits of acquired banks within the short span of time which proves confidence of public in our bank and its strong and effective corporate image.

Profit is the main parameter to judge the financial performance of the bank. Your bank has achieved growth of Rs.2.78 Crores in profit amounting to Rs.28.07 Crores as on 31<sup>st</sup> March, 2012 as compared to last year comprising increase in income by Rs.19.31 Crores and increase in interest expended by Rs.17 Crores, increase in staff expense by Rs.13 Lacs and decrease in other operating expense by Rs.75 Lacs.

Performance is not a single action but a continuous process where goals add fuel in the furnace of achievement and that's why it is not only time to finish the unfinished agenda but also time to take up new agenda, set new goals, make fresh starts in newer areas and achieve newer milestones.

Branch expansion at Baroda and Surat by mergers and acquisition, cost effective Enterprise Banking Solution, ATM sharing with private banks, facility of No frill account for rural customers through business correspondents and business facilitators are our future endeavors and that is of course by achieving business of about Rs.1703 Crores and profit of Rs.30 Crores for fiscal year 2012-13 as strong financials are pre platform for every new business endeavor.

Let me conclude by saying that your bank is in good shape, with strong financials and I assure you that our glorious journey of excellence will be continued with lots of expansion dreams and the passion to achieve them at the end of next fiscal year by reengineering the business processes, introducing innovative banking products and latest technology but with the same values, ethos and commitment to all concerned parties with the same passion to delight customers.

**Date**: 14-05-2012 **Place**: Rajkot

Ramnikbhai Dhami

Managing Director







## From The Desk of CEO



I am privileged to have an opportunity to lead The Co-Operative Bank of Rajkot Ltd. as a General Manager & CEO and glad to inform you that your bank has successfully completed 32 years under the effective leadership of founder chairman and existing Managing Director Hon. Shri Ramnikbhai Dhami and under the valuable guidance of existing Chairman Hon. Shri Madhusudan Donga as well as Vice Chairman Hon. Shri Naresh Patel. I appreciate them for their immense contribution to the growth and success of your bank.

Your bank has autographed its work with excellence. For strengthening Urban Co-operative Banking Sector, your bank has consistently merged three weak co-operative banks and maintained the same tradition by merging two more weak co-operative banks in this year namely Dakor Nagarik Sahakari Bank Ltd., Dakor at Kheda District (Gujarat) and Yawal Peoples Co-Operative Bank Ltd., Yawal in Jalgaon District in Maharashtra State & became a Multi State Co-op. Bank.

Your bank was thinking for Core Banking Solution and evaluated proposals from well reputed vendors and found that rapid degree of product and feature obsolescence in the IT industry is a formidable challenge for banks and such obsolescence needs to be tacked in a systematic and proactive manner for mutual benefit of the bank and their customers. Further it is also observed that a lot still needs to be done particularly in terms of reorienting the existing CBS and other technological solutions available in the banking sector towards more customer centric and yet, well governed technological solutions, improving MIS capability in terms of quality, speed and integrity, harnessing IT for effective CRM, thereby, increasing business and profitability.

Further we noted that Core Banking Solution cannot be viewed in isolation; neither it can be implemented in fits and starts; it requires in depth analysis of so many relating issues like security standards, operational risk at all levels, requirement of ISA, etc. Challenge for the banks would be to ring fence its operations by establishing a sound risk management system that is not only protective but also inclusive and acts as a business enabler.

Therefore, after thorough analysis, your bank has planned for EBS i.e. Enterprise Banking





## COMMIT to something - Stick with it until you get there



**Solution** which is latest and comprehensive business solution which not only comprises Core Banking Solution but also deals with above requirements in terms of effective MIS and CRM Dashboard with help of latest BI (Business Intelligent) tool.

Your bank is in evaluation process for EBS as it is one of the strategic decisions and requires huge amount of capital as well as recurring expenses YoY. Though your bank is financially sound and having capital adequacy of 21.51% as against regulatory capital requirement of 9.00%, bank is looking for cost effective premier quality Enterprise Banking Solutions. As our every employee and director understands that they are trustees of the bank and not the owner of the bank so cent percent care is taken by the bank in interest of all concerned parties while taking such a strategic decision.

Further, the five letter word "MONEY" is of immense importance in everybody's life. Therefore, we commit the entire complement of our manpower, intellect and infrastructure for keeping it safe and enhancing its value in the shortest possible time. As custodian of your wealth, I assure you of my dedicated, selfless and sincere efforts to ensure its safety and growth.

Let me reassure you that our path towards the coveted landmarks we have set for ourselves will not be strewn with challenges and we are fully geared up to meet them head on. After all, challenges are what really spur us on towards new frontiers, for scaling greater heights.

I conclude with appreciating all the stakeholders as I believe that they are the equal partners in bank's progress. I urge for backing and blessings of all these stakeholders as i believe that without their consistent co-operation and confidence in us this cannot be visualized.

Last but not the least, I take the opportunity to provide my heartiest gratitude to Registrar of Cooperative Societies, Central Registrar, Reserve Bank of India and their dignitaries and all other legitimate bodies for their timely and consistent support and guidance in all our endeavors and of course, we look forward to the continued support and faith of our stakeholders in our journey of success.

With Best Wishes,

**Date**: 14-05-2012 **Place**: Rajkot

Satyaprakash Khokhara General Manager & CEO





## The future belongs to those who believes in the beauty of their DREAMS



#### **Impact of Merger**

#### **Details of Acquisition Cost**

[Rs. in Lacs]

Sr. No.	Name of the Merged Banks	Date of Merger	No. of Branches	Gross NPA Rs.	Acquisition Cost Rs.	Written off up to 31.03.12
1	Mahila Utkarsh Bank-Ahmedabad	02-Apr-07	5	137.16	612.95	612.95
2	Amruta Mahila Bank-Su.nagar	18-Aug-08	1	14.75	6.77	6.77
3	Vaso Co-Op. Bank Ltd., Vaso	04-Oct-10	3	1187.02	2,247.12	898.84
4	Dakor Nagrik Bank Ltd., Dakor	10-Oct-11	1	182.32	208.55	208.55
5	Yawal Peoples Bank Ltd., Yawal	09-Jan-12	1	46.55	30.26	30.26
	TOTAL		11	1567.80	3,105.65	1,757.37

#### **Business as on the Cut off Date of Merger**

[Rs. in Lacs]

Sr. No.	Name of the Merged Banks	No. of Depositors	Deposits	Advance	Business	No. of Employees
1	Mahila Utkarsh Bank-Ahmedabad	16,812	1,275.10	272.85	1,547.95	32
2	Amruta Mahila Bank-Su.nagar	2,383	245.77	114.95	360.72	7
3	Vaso Co-Op. Bank Ltd., Vaso	49,147	2,660.20	1,211.32	3,871.52	26
4	Dakor Nagrik Bank Ltd., Dakor	13,402	657.65	205.72	863.37	6
5	Yawal Peoples Bank Ltd., Yawal	2,588	56.12	48.34	104.46	4
	TOTAL	84,332	4,894.84	1,853.18	6,748.02	75

#### Business Position as on 31.03.2012 of the Merged Bank

[Rs. in Lacs]

Sr. No.	Name of the Merged Banks	No. of Depositors	Deposits	Advance	Business	Profit / Loss
1	Mahila Utkarsh Bank-Ahmedabad	20,339	4,198.49	1,827.38	6,025.87	7.11
2	Amruta Mahila Bank-Su.nagar	6,747	1,794.64	5,080.06	6,874.70	147.57
3	Business through Shifted Branch	17,514	6,890.83	4,314.80	11,205.63	250.71
4	Vaso Co-op. Bank Ltd., Vaso	47,541	4,303.86	1,107.44	5,411.30	(102.19)
5	Dakor Nagrik Bank Ltd., Dakor	12,412	601.78	191.25	793.03	(4.65)
6	Yawal Peoples Bank Ltd., Yawal	2,620	61.90	48.00	109.90	(2.37)
	TOTAL	1,07,173	17,851.50	12,568.93	30,420.43	296.18

#### Deposits up to Rs. 1 Lac & above Rs. 1 Lac as on the date of merger

[Rs. in Lacs]

Sr. No.	Name of the Merged Banks	No. of Depositors	Deposits up to 1 Lac	No. of Depositors	Deposits above 1 Lac	Total Deposits
1	Mahila Utkarsh Bank-Ahmedabad	16,652	945.06	160	330.03	1275.10
2	Amruta Mahila Bank-Su.nagar	2,335	157.63	48	88.14	245.77
3	Vaso Co-op. Bank Ltd., Vaso	49,019	2480.65	128	179.55	2660.20
4	Dakor Nagrik Bank Ltd., Dakor	13,358	586.63	44	71.02	657.65
5	Yawal Peoples Bank Ltd., Yawal	2,586	52.09	2	04.03	56.12
	TOTAL	83,950	4222.06	382	672.77	4894.84



## We are what we repeatedly do. EXCELLENCE, then is not an Act but a Habit

## Statutory Auditor's Report for the year ended on 31<sup>st</sup> March, 2012

To, The Members

The Co-Operative Bank of Rajkot Ltd.

(Under Section 31 of the Banking Regulation Act, 1949 & Section 73(4) of Multi State Cooperative Societies Act, 2002 & Rule 27 of Multi State Cooperative Societies Rules, 2002)

- 1. We have audited the attached Balance Sheet of **The Co-Operative Bank of Rajkot Ltd.** Rajkot as on **31**<sup>st</sup> **March**, **2012**, and the Profit and Loss Account of the Bank for the year ended on that date. These Financial Statements are the responsibility of the Bank's Management. Our responsibility is to express an opinion on these financial Statements based on our audit.
- 2. In our opinion, the said Balance Sheet and Profit & Loss Account dealt with by the report, comply with accounting standards prescribed by The Institute of Chartered Accountants of India in so far they apply to the bank. We conducted our audit in accordance with Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. Subject to our comments and observations contained in the Audit Report of even date, we report that :-
  - The schedule giving the particulars referred to in Rule 27(3) (a), (b), (c), (d),(e) and (f) to the extent applicable are attached to this report.
  - 2) (a) We have obtained all the information and explanation, which to the best of our knowledge and belief were necessary for the purpose of audit.
  - 2) (b) In our opinion, proper books of accounts as required by Rule 27 of the Multi State Co-operative Societies Rules, 2002, the bye laws and the law have





#### Stay on track and FOCUS on the big picture



been kept by the Bank, so far as it appears from our examination of those books and proper returns adequate for the purpose of our audit have been received from the branches of the bank not visited by us.

- 2) (c) The Balace Sheet and Profit and Loss account have been drawn up in Form A and B, respectively of the Third Schedule to the Banking Regulation Act, 1949 and they give the information as required to be given under the law and are in conformity with it.
- 2) (d) The transactions of the Bank, which have come to our notice, have generally been within the competence of the Bank and are in compliance with RBI guidelines / directives.
- 2) (e) In our opinion and according to information given to us, there has been no material impropriety or irregularity in the expenditure or in the realization of money due to the Bank.
- 2) (f) Subject to our comments and observations contained in Audit Schedule enclosed herewith, we report that in our opinion and to the best of our information and according to the explanations given to us, the said accounts read with Significant Accounting Policies and Notes thereon give all the information required by the Multi-State Co-operative Societies Act, 2002 and rules made there under and by the Banking Regulations Act, 1949 (as applicable to the Co-operative Banks), in the manner so required in conformity with the accounting principles generally accepted in India, give a true and fair view
  - (i) In the case of Balance Sheet, of the state of affairs of the Bank as on **31<sup>st</sup> March**, **2012**.
  - (ii) In the case of Profit and Loss Account, of the Profit for the year ended on that date.

For M/s. N. Dedania Associates
Chartered Accountants

N. J. Dedania

Proprietor Membership No. 043346

Place: Rajkot

Date: 12-05-2012



GOALS: What do you want? Write it down & Execute it.



#### Audit Schedule for the year ended on 31st March, 2012

To,

The Members

#### The Co-Operative Bank of Rajkot Ltd.

(Under Section 31 of the Banking Regulation Act, 1949 & Section 73(4) of Multi State Co-operative Societies Act, 2002 & Rule 27 of Multi State Co-operative Societies Rules, 2002)

#### As per rule 27 (3) (a to f)

- 1. During the Course of Audit No such transactions which appear to be contrary to the provisions of the Act, the rules or the bye-laws of the bank have taken place.
- 2. During the Course of Audit No such transactions which appear to be contrary to the guidelines issued by the Reserve Bank of India have taken place.
- 3. During the Course of Audit money belonging to the bank which appears to the auditor to be bad or doubtful for recovery have been classified as per IRAC Norms as prescribed by RBI from time to time.
- 4. During the Course of Audit Bank has granted loans to directors and their relatives to the tune of Rs. 29.55 lacs in the form of FDOD / FDR Loan.
- 5. During the Course of Audit we have examined the XII<sup>th</sup> RBI inspection report of the bank and according to this inspection report there are certain action para of guidelines issued by the Reserve Bank of India as per said RBI inspection report.

We have been informed by the management that bank has taken corrective action of action para as stated in the said RBI report and last such correspondence was made by the bank in reply to RBI's letter reference no.7517 dated 16.04.2012.

In reply to above referred letter bank has given further compliance for the remaining two points to RBI vide bank's letter reference no.33/GM/52 dated 01.05.2012.

Further we have not received any certificate from RBI with reference to whether the bank's compliance has been accepted by the RBI except bank's Board's Resolution & CEO's Certificate for compliance made by the bank. We are informed that RBI has never issued such type of certificate regarding compliance accepted by the RBI in previous RBI inspections and has never raised question regarding pending para for earlier compliance.

6. No specific matter has been specified by the Central Registrar in this regard.

For M/s. N. Dedania Associates

Chartered Accountants

N. J. Dedania

Proprietor Membership No. 043346

Place: Rajkot
Date: 12-05-2012





#### For every minute you are angry, you lose sixty seconds of HAPPINESS



#### **Balance Sheet**

#### as on

31.03.2012

[Amount in Rupees]

	CAPITAL AND LIABILITIES	Sch.	As on 31.03.2012	As on 31.03.2011
1.	Capital	1	41,40,20,550.00	35,64,13,850.00
2.	Reserve Fund And Other Reserves	2	128,97,88,024.09	119,66,26,271.42
3.	Principal/Subsidiary/State Partnership Fund Account			
4.	Deposits And Other Accounts	3	1026,49,69,176.81	871,72,04,667.79
5.	Borrowings	4		
6.	Bills For Collection Being Bills Receivable (As per Contra)	Note-2	1,08,49,447.23	92,50,328.93
<b>7.</b>	Branch Adjustments	5.1	69,19,291.91	88,90,053.03
8.	Overdue Interest Reserves			
	On Performing Advances	5.2	1,88,49,523.67	1,71,49,093.45
	On Non-Performing Advances (As per Contra)	Note-3	31,86,66,794.02	24,06,70,553.52
9.	Interest Payable	5.3	1,69,17,359.27	1,66,72,609.20
10.	Other Liabilities	5.4	9,62,69,577.15	5,23,75,688.23
11.	<b>Profit And Loss</b>			
	Profit as per last balance-sheet		13,22,66,960.60	10,03,64,878.11
	Less: Appropriations		(13,22,66,960.60)	(10,03,64,878.11)
	Add : Profit for the year brought from the Profit and Loss Account		15,39,55,316.20	13,22,66,960.60
	TOTAL		1259,12,05,060.35	1074,75,20,076.17
	Contigent Liabilities			
	(i) Outstanding liabilities for guarantees issued	12.1	5,07,55,555.00	5,24,83,716.00
	(ii) Others	12.2	1,02,94,480.00	27,56,030.00

As per our report of even dated

For M/s. N. Dedania Associates Chartered Accountants For, The Co-Operative Bank of Rajkot Ltd.

Ravji Pansuriya

Satyaprakash Khokhara

AGM

General Manager & CEO

N. J. Dedania

**Kamal Dhami** Jt. Managing Director Ramnikbhai Dhami Managing Director

Proprietor

Director

Madhusudan Donga Chairman

Place: Rajkot Date: 12-05-2012

Shashibhai Mehta



# INSPIRE yourself first & inspire others to dream more, learn more and do more.

# **Balance Sheet**

#### as on

31.03.2012

[Amount in Rupees]

	PROPERTY AND ASSETS	Sch.	As on 31.03.2012	As on 31.03.2011
1.	Cash	6	9,33,00,999.01	15,08,33,384.73
2.	Balance With Other Banks	7.1&2	299,13,21,753.27	223,64,57,625.94
3.	Money At Call And Short Notice	7.3	10,00,00,000.00	
4.	Investment	8	292,87,87,661.10	233,47,11,850.10
5.	Investment Out Of The Principal / Subsidiary State Partnership Fund			
6.	Advances	9	548,24,35,679.12	514,20,41,906.89
7.	Interest Receivable			
	Overdue Interest on NPA (As per Contra)	Note-3	31,86,66,794.02	24,06,70,553.52
	On other Assets	11.1	18,81,29,928.17	13,99,74,402.92
8.	Bills Receivable Being Bills For Collection (As per Contra)	Note-2	1,08,49,447.23	92,50,328.93
9.	Branch Adjustments			
10.	<b>Premises Less Depreciation</b>	10	20,93,84,590.73	20,88,55,254.70
11.	Furniture And Fixture Less Depreciation	10	5,13,08,577.20	5,32,93,668.99
12.	Other Assets	11.2	8,11,18,276.81	5,05,87,294.53
13.	Non-banking Assets Acquired In Satisfaction Of Claims	11.3	10,74,000.00	10,74,000.00
14.	Profit And Loss			
15.	Acquisition Costs	11.4	13,48,27,353.69	17,97,69,804.92
	TOTAL		1259,12,05,060.35	1074,75,20,076.17

As per our report of even dated

For **M/s. N. Dedania Associates**Chartered Accountants

For, The Co-Operative Bank of Rajkot Ltd.

**Ravji Pansuriya**AGM **Satyaprakash Khokhara**General Manager & CEO

N. J. Dedania
Proprietor

Kamal Dhami
Jt. Managing Director

Ramnikbhai Dhami
Managing Director

Place : RajkotShashibhai MehtaMadhusudan DongaDate : 12-05-2012DirectorChairman





#### Find JOY in life. Appreciate the little things



# Frofit and Loss Account for the year ended on 31.03.2012

[Amount in Rupees]

	[Alloune III Kupe			
	INCOME	Sch.	Amount 31.03.2012	Amount 31.03.2011
1.	Interest and discount	13	105,02,27,348.41	83,48,65,008.90
2.	Commission, exchange and brokerage	14	47,57,273.30	65,85 <b>,</b> 476.73
3.	Subsidies and donations			
4.	Income from non-banking assets and profit from sale of or dealing with such assets			
5.	Other receipts	14	6,54,76,667.91	8,59,32,857.16
6.	Loss (if any)			
7.	Exceptional Items - Excess IFR written back		6,00,00,000.00	12,97,029.00
	TOTAL		118,04,61,289.62	92,86,80,371.79

As per our report of even dated

For M/s. N. Dedania Associates

Chartered Accountants

For, The Co-Operative Bank of Rajkot Ltd.

**Ravji Pansuriya** AGM Satyaprakash Khokhara General Manager & CEO

AGI

N. J. Dedania

Proprietor

Kamal Dhami

Jt. Managing Director

Ramnikbhai Dhami Managing Director

Place : Rajkot

**Date**: 12-05-2012

**Shashibhai Mehta** 

Director

Madhusudan Donga

Chairman



#### We don't know the KEY to succeed but the KEY to failure is trying to please everyone

## **Profit and Loss Account** for the year ended on 31.03.2012

[Amount in Rupees]

	[Amount in Re			
	EXPENDITURE	Sch.	Amount	Amount
		SÇII.	31.03.2012	31.03.2011
1.	Interest on deposits, borrowing, etc.	15	63,29,23,348.67	46,27,81,131.07
2.	Salaries and allowances and prov. fund	16	8,82,53,816.00	8,69,36,617.91
3.	Directors and local committee members' fees and allowances	16	2,13,200.00	1,88,800.00
4.	Rent, taxes, insurance, lighting etc.	16	2,49,11,422.99	1,81,46,619.41
5.	Law charges	16	2,78,381.00	2,48,997.00
6.	Postage, telegrams and telephone charges	16	10,69,165.42	5,38,593.75
7.	Auditor's fees	16	20,47,730.00	13,46,630.00
8.	Depreciation on and repairs in property	16	2,04,37,488.09	1,79,78,479.88
9.	Stationery, Printing and advertisement etc.	16	18,35,750.88	13,35,147.18
10.	Loss from sale of or dealing with non-banking asset			
11.	Other expenditure	16	6,78,05,770.67	8,63,33,655.76
12.	Provisions & Contingencies	17	18,67,29,899.70	12,05,78,739.23
13.	Balance of profit		15,39,55,316.20	13,22,66,960.60
	TOTAL		118,04,61,289.62	92,86,80,371.79

As per our report of even dated

For M/s. N. Dedania Associates Chartered Accountants

For, The Co-Operative Bank of Rajkot Ltd.

Ravji Pansuriya

Satyaprakash Khokhara

**AGM** 

General Manager & CEO

N. J. Dedania

Jt. Managing Director Proprietor

**Kamal Dhami** 

Ramnikbhai Dhami Managing Director

Place: Rajkot

Shashibhai Mehta **Date**: 12-05-2012 Director

Madhusudan Donga

Chairman





#### LEADERSHIP is the capacity to translate vision into reality



[Amount in Rupees]

Balance Sheet as on 51			Harch, 2012	[Amount in Rupees]
Particulars		Sch.	As on 31.03.2012	As on 31.03.2011
Capital & Liabilities				
Capital		1	41,40,20,550.00	35,64,13,850.00
Reserves & Surplus		2	144,37,43,340.29	132,88,93,232.02
Deposits		3	1026,49,69,176.81	871, <b>72,04,</b> 667.79
Borrowings		4	NIL	NIL
Other Liabilities & Provisions		5	13,89,55,752.00	9,50,87,443.91
	TOTAL		1226,16,88,819.10	1049,75,99,193.72
Assets & Properties				
Cash & Balances with RBI		6	9,33,00,999.01	15,08,33,384.73
Balances with Banks & Call Money Deposit		7	309,13,21,753.27	223,64,57,625.94
Investments		8	292,87,87,661.10	233,47,11,850.10
Loan & Advances		9	548,24,35,679.12	514,20,41,906.89
Fixed Assets		10	26,06,93,167.93	26,21,48,923.69
Other Assets		11	40,51,49,558.67	37,14,05,502.37
	TOTAL		1226,16,88,819.10	1049,75,99,193.72
Contingent Liabilities		12	6,10,50,035.00	5,52,39,746.00
Off Balance Sheet Items		Note	43,66,89,428.25	32,73,02,295.45

The Schedules referred to above forms an integral part of the Balance Sheet. As per our report of even dated

For M/s. N. Dedania Associates

For, The Co-Operative Bank of Rajkot Ltd.

Chartered Accountants

**Ravji Pansuriya**AGM

Satyaprakash Khokhara
General Manager & CEO

N. J. Dedania

Proprietor

**Kamal Dhami**Jt. Managing Director

Ramnikbhai Dhami Managing Director

Place : Rajkot

Shashibhai Mehta

Madhusudan Donga

Date : 12-05-2012

Director

Chairman





### Profit & Loss Account for the year ended on 31st March, 2012

[Amount in Rupe				
Particulars	Sch.	Year Ended 31.03.2012	Year Ended 31.03.2011	
I. Income				
Interest & Discount Earned	13	<b>105,02,27,348.41</b>	83,48,65,008.90	
Other Incomes	14	7,02,33,941.21	9,25,18,333.89	
TOTAL of I		112,04,61,289.62	92,73,83,342.79	
II. Expenditure				
Interest Expended	15	63,29,23,348.67	46,27,81,131.07	
Operating Expenses	16	20,68,52,725.05	21,30,53,540.89	
TOTAL of II		83,97,76,073.72	67,58,34,671.96	
III. Profit Before Excep. Item, Provi. & Tax (I-II)		28,06,85,215.90	25,15,48,670.83	
IV. Exceptional Item - Excess IFR written back		6,00,00,000.00	12,97,029.00	
V. Profit Before Tax & Provisions [III+IV]		34,06,85,215.90	25,28,45,699.83	
Less: Provision for Taxation	17	7,03,06,108.00	3,95,99,288.00	
Less : Provision & Contingencies	17	11,64,23,791.70	8,09,79,451.23	
Total Provisions & Contingencies		18,67,29,899.70	12,05,78,739.23	
VI. Net Profit Transferred To Balance Sheet		15,39,55,316.20	13,22,66,960.60	
VII. Appropriations Of Profit [Subject to Approval in AGM]				
a. Statutory Reserve Sec 63 (1) (a)	25%	3,84,88,829.05	5,55,87,753.85	
b. Co-Operative Educatin Fund Sec 63 (1) (b)	1%	15,39,553.16		
c. Reserve for Unforseen Losses Sec 63 (1) (c)	10%	1,53,95,531.62		
d. Investment Fluctuation Fund		4,25,00,000.00	39,20,000.00	
Balance Net Profit after Statutory Provision		5,60,31,402.37	7,27,59,206.75	
e. Proposed Dividend		5,48,79,195.00	4,24,00,000.00	
Balance Net Profit after Dividend		11,52,207.37	3,03,59,206.75	
f. Building Fund			2,87,69,325.44	
g. Members' Welfare Fund	10%	1,15,220.74	1,94,462.66	
h. Education Fund	10%	1,15,220.74	3,00,000.00	
i. Charity Fund	10%	1,15,220.73	64,820.88	
j. Credit Equalization Fund			76,259.87	
k. Bad Debt Reserves Fund  I. Dividend Equalization Fund			7,81,482.20 1,08,034.81	
m.Co-op. Propaganda Fund			64,820.89	
Balance Net Profit transfer to Statutory Reserve		8,06,545.16	07,020.09	
TOTAL		15,39,55,316.20	13,22,66,960.60	
101/12			,,,	

#### **Notes on Preparation of Financial Statements**

The Schedules referred to above forms an integral part of the Profit & Loss Account. As per our report of even dated

For M/s. N. Dedania Associates

Chartered Accountants

For, The Co-Operative Bank of Rajkot Ltd.

Ravji Pansuriya AGM

Satyaprakash Khokhara General Manager & CEO

N. J. Dedania

**Kamal Dhami** Jt. Managing Director Ramnikbhai Dhami Managing Director

Place : Rajkot

Proprietor

Shashibhai Mehta Madhusudan Donga

**Date**: 12-05-2012

Director Chairman







# Schedules to the Balance Sheet as on 31<sup>st</sup> March, 2012

Schedule - 1 [Amount in Rupees]

Capital	As On 31.03.2012	As On 31.03.2011
Authorised Share Capital		
[4,00,00,000 Shares of Rs. 25.00 each]	100,00,00,000.00	50,00,00,000.00
Subscribed & Paid up Capital	41,40,20,550.00	35,64,13,850.00
[1,65,60,822 Shares of Rs. 25.00 each] 31.03.2012		
[1,42,56,554 Shares of Rs. 25.00 each] 31.03.2011		
TOTAL	41,40,20,550.00	35,64,13,850.00

Schedule - 2 [Amount in Rupees]

			[Amount in Rupees]
Reserves & Surplus		As On 31.03.2012	As On 31.03.2011
Statutory Reserve		47,55,42,361.90	41,46,54,561.06
Building Fund		19,29,63,002.79	16,12,30,674.56
Dividend Equalization Fund		26,220.00	81,52,374.64
<b>Bad &amp; Doubtful Debt Reserve</b>		19,73,69,940.51	16,16,71,384.15
Investment Depreciation Reserve		11,88,63,510.42	8,60,00,000.00
<b>Investment Fluctuation Reserve</b>		12,01,52,971.00	17,61,82,971.00
Revaluation Reserve		13,06,16,464.43	13,06,16,464.43
Other Funds and Reserves			
Co-Operative Propaganda Fund			1,10,048.44
Charity Fund		21,58,152.64	21,91,883.14
Members Welfare Fund		1,60,791.40	2,80,419.93
Jubilee Celebration Fund			85,489.69
General Provision against Standard Assets		2,50,10,609.00	2,50,00,000.00
Staff Hospitalization Fund			5,00,000.38
Special Reserve		2,58,50,000.00	1,84,50,000.00
Reserve for CRB Capital Investment	t		1,00,00,000.00
Reserve for Charotar Sah. Khand Ud	dyog Ltd. Deposits		15,00,000.00
Reserve for Non Banking Assets		10,74,000.00	
	Sub Total	128,97,88,024.09	119,66,26,271.42
Profit & Loss Account			
Profit as per last Balance Sheet	13,22,66,960.60		
Less: Appropriation	(13,22,66,960.60)		
Add: Profit for the Current Year	15,39,55,316.20		
Balance in Profit & Loss A/c		15,39,55,316.20	13,22,66,960.60
	TOTAL	144,37,43,340.29	132,88,93,232.02



# A pessimist sees the difficulty in every OPPORTUNITY; an optimist sees the OPPORTUNITY in every difficulty

#### Schedule - 3

[Amount in Rupees]

			[Amount in Rupees]
Deposits [In India]		As On 31.03.2012	As On 31.03.2011
<b>Demand Deposits</b>			
Current Deposits		106,42,06,037.62	102,08,13,013.91
Cash Credit [Credit Balance]		2,72,83,935.97	2,76,86,102.99
	Sub Total	109,14,89,973.59	104,84,99,116.90
Savings Deposits			
Savings Bank Deposits		278,40,98,242.73	251,20,99,991.41
Member's Savings Deposits		3,11,38,040.44	3,86,52,768.84
Locker Savings Deposits		9,66,31,380.72	8,62,57,864.62
Special Savings Deposits		8,09,58,383.29	5,42,16,657.17
	<b>Sub</b> Total	299,28,26,047.18	269,12,27,282.04
Term Deposits			
Simple Term Deposits		24,54,41,459.60	37,98,17,594.70
Double Term Deposits		1,64,97,782.00	1,56,44,495.00
Reinvestment Deposits		414,98,94,337.37	329,42,22,815.64
Recurring Deposits		2,81,51,947.11	2,19,93,068.83
Locker Deposits		29,62,300.00	
Monthly Term Deposits		99,00,90,249.00	70,65,88,339.00
Quarterly Term Deposits		68,07,51,215.97	49,37,97,615.69
Member's Share Deposits			5,80,72,075.00
Trust Fund Deposits		73,42,264.99	73,42,264.99
Fix Deposit (366 Days)		5,95,21,600.00	
	Sub Total	618,06,53,156.04	497,74,78,268.85
	TOTAL	1026,49,69,176.81	871,72,04,667.79

### Schedule - 4

Borrowings [In India]	As On 31.03.2012	As On 31.03.2011
Borrowings from Reserve Bank of India	NIL	NIL
Borrowings from Other Banks & Institutions	NIL	NIL
TOTAL	NIL	NIL





# Mission in life is not merely to survive but to thrive; and to do so with some PASSION, some compassion, some humor & some style



Cohodulo E	
Schedule - 5	[Amount in Punces]

Other Liabilities & Provisions		As On 31.03.2012	As On 31.03.2011
Inter Branch Adjustments [Net]		69,19,291.91	88,90,053.03
	Sub Total	69,19,291.91	88,90,053.03
2. Overdue Interest Reserves	Ī		
On PA accounts		1,88,49,523.67	1,71,49,093.45
	Sub Total	1,88,49,523.67	1,71,49,093.45
3. Interest Payable on Deposits	Ī		
On Savings Deposits		22,00,000.00	18,00,000.00
On Recurring Deposits		28,28,610.00	24,48,524.00
On Matured Deposits		71,67,279.00	38,66,417.00
On Member Share Deposits		52,264.35	77,46,847.35
On Trust Fund Deposits			8,10,820.85
On 366 Days Fix Deposits		46,69,205.92	
	Sub Total	1,69,17,359.27	1,66,72,609.20
4. Other Liabilities			
Share Capital Reserves		48,96,225.00	34,14,375.00
Entrance Fees Reserves		18,725.00	17,875.00
OSTC		1,500.00	
Pay Slips Payable		1,08,36,765.85	39,35,470.19
Personal Loanee Benefit Fund		12,47,677.90	11,38,702.90
Audit Fees Payable		3,30,900.00	3,00,000.00
Insurance Premium (DICGC) Payable		50,00,000.00	
Nominal member fees Reserves		1,550.00	120.00
Dividend Payable		69,71,336.40	52,27,252.10
Expense Payable [Provision]		9,17,455.00	14,99,437.00
Provident Fund Payable		90,442.00	
Sundry Creditors		4,57,000.00	4,60,550.00
Provision for Income Tax		6,55,00,000.00	3,55,00,000.00
Bills Payable			3,92,340.00
Members Share Deposit Reserves			24,750.00
Other Liabilities (Credit Balances in Loan A/c)			4,64,816.04
	Sub Total	9,62,69,577.15	5,23,75,688.23
	TOTAL	13,89,55,752.00	9,50,87,443.91

## Schedule - 6 [Amount in Rupees]

Cash & Balances with Reserve Bank of India	As On 31.03.2012	As On 31.03.2011
Cash on Hand	6,36,12,542.06	11,68,31,175.81
Cash in ATM	98,91,700.00	84,02,700.00
Balance with R.B.I.	1,97,96,756.95	2,55,99,508.92
TOTAL	9,33,00,999.01	15,08,33,384.73



# QUITTERS never win & winners never quit. So choose your fate- Are you going to be a QUITTER? Or a winner?

Schedule - 7 [Amount in Rupees]

Circut			[Amount in Rupees
Balances	with Banks & Money at Call & Short Notice	As On 31.03.2012	As On 31.03.2011
1. Bala	nces in Curr. A/c with Other Banks [In India]		
a.	Balances with SCB & CCB of the District		
	Rajkot District Co-operative Bank Ltd.	18,30,50,720.96	14,66,28,726.38
	Gujarat State Co-operative Bank Ltd.	9,43,334.00	28,953.00
	Kaira Dist. Central Co-operative Bank Ltd.	78,87,027.51	1,03,78,880.07
	Jalgaon District Central Co-operative Bank Ltd.	26,01,857.97	
	Jalgaon DCCB Ltd.	42,822.17	
	Maharashtra State Co-op. Bank Ltd.	58,406.59	
	Ahmedabad District Co-operative Bank Ltd.	1,42,60,132.63	6,91,75,992.63
	Sub Total [1a]	20,88,44,301.83	22,62,12,552.08
b.	Balances with SBI & Other Notified Banks		
	State Bank of India	6,33,05,080.58	4,32,97,609.52
	UCO Bank	1,04,00,000.00	1,04,14,684.00
	Bank of Baroda	9,65,08,648.82	6,36,08,959.62
	Union Bank of India	1,17,75,184.40	63,49,071.59
	Bank of Baroda Clg. Adjustment A/c	1,000.00	1,000.00
	Central Bank of India	43,58,448.44	3,96,934.04
	Sub Total [1b]	18,63,48,362.24	12,40,68,258.77
C.	Balances with Private & Co-operative Banks		
	AXIS Bank	2,00,29,374.03	1,29,20,998.63
	ICICI Bank	67,05,607.00	5,19,77,301.69
	HDFC Bank	4,21,41,168.69	5,47,00,503.89
	Yes Bank	1,46,18,478.00	
	IDBI Bank	2,07,62,591.48	12,67,45,256.54
	Kotak Mahindra Bank	2,12,85,266.00	3,93,32,754.34
	Sub Total [1c]	12,55,42,485.20	28,56,76,815.09
	TOTAL [1a + 1b + 1c]	52,07,35,149.27	63,59,57,625.94
2. Bala	nces in F.D. A/c with Other Banks [In India]		
a.	FDRs with SCB & CCB of the District - SLR		
	Rajkot Dist. Co-operative Bank Ltd.	70,00,00,000.00	54,00,00,000.00
	Gujarat State Co-operative Bank Ltd.	10,00,00,000.00	54,00,000.00
	Ahmedabad District Co-operative Bank Ltd.	35,00,00,000.00	10,00,00,000.00
	Kaira Dist. Central Co-operative Bank Ltd.	3,19,60,705.00	65,00,000.00
	Jalgaon District Central Co-operative Bank Ltd.	15,51,669.00	
	Sub Total [2a]	118,35,12,374.00	65,19,00,000.00
b.	FDRs with SBI & Other Notified Banks		
	State Bank of India	7,00,00,000.00	12,61,00,000.00
	Bank of Baroda	20,00,00,000.00	25,00,00,000.00
		· · · · · · · · · · · · · · · · · · ·	Continue on next page



#### REMEMBER & follow the 3Rs: Respect for self; Respect for others; take Responsibility for all your actions



### Schedule - 7 [Continued] [Amount in Rupees]

Defice 7 [continues]		[Amount in Rupees]
Balances with Banks & Money at Call & Short Notice	As On 31.03.2012	As On 31.03.2011
Union Bank of India	1,00,00,000.00	9,00,00,000.00
UCO Bank	10,02,00,000.00	5,00,00,000.00
Dena Bank	10,00,00,000.00	
Sub Total [2b]	48,02,00,000.00	51,61,00,000.00
c. FDRs with Private & Co-operative Banks		
HDFC Bank	13,20,00,000.00	12,00,00,000.00
ICICI Bank	26,20,00,000.00	16,00,00,000.00
IDBI Bank	5,28,74,230.00	5,25,00,000.00
Kotak Mahindra Bank Ltd.	20,00,00,000.00	10,00,00,000.00
Axis Bank	15,00,00,000.00	
The Cosmos Co-operative Bank Ltd.	1,00,00,000.00	
Sub Total [2c]	80,68,74,230.00	43,25,00,000.00
TOTAL [2a +2b +2c]	247,05,86,604.00	160,05,00,000.00
TOTAL [1 + 2]	299,13,21,753.27	223,64,57,625.94
3. Money at Call & Short Notice [In India]		
With HDFC Bank Ltd.	10,00,00,000.00	
TOTAL[1+2+3]	309,13,21,753.27	223,64,57,625.94

Schedule - 8 [Amount in Rupees]

Investments [In India]	As On 31.03.2012	As On 31.03.2011
Investments in Government Securities		
Central Government Securities	273,39,09,079.00	224,56,89,410.00
State Government Securities	7,45,12,405.00	5,61,00,463.00
Treasury Bills	9,89,31,700.00	
Sub Total	290,73,53,184.00	230,17,89,873.00
Investments in Shares of Other Co-Op. Institutions		
Shares of Rajkot District Co-op. Bank Ltd.	11,74,000.00	11,74,000.00
Shares of Gujarat State Co-op. Bank Ltd.	20,75,000.00	20,75,000.00
Shares of Jalgaon District Co-operative Bank Ltd.	5,000.00	
Shares of Maharashtra State Co-operative Bank Ltd.	10,000.00	
Shares of KRIBHCO	5,00,000.00	5,00,000.00
Shares of IFFCO	10,00,000.00	10,00,000.00
Shares of Kaira District Central Co-op. Bank Ltd.		2,500.00
Sub Total	47,64,000.00	47,51,500.00
Other Investments [Non-SLR]		
Units of UTI Mutual Fund	1,66,70,477.10	1,66,70,477.10

Continue on next page...



#### STOP Procrastinating; STRIVE Your Best to keep a Deadline

### Schedule - 8 [Continued]

[Amount in Rupees]

Investments [In India]	As On 31.03.2012	As On 31.03.2011
CRB Capital Market Ltd. FDR		1,00,00,000.00
Charotar Sahakari Khand Udyog Mandli Ltd. FDR		15,00,000.00
Sub Total	1,66,70,477.10	2,81,70,477.10
TOTAL	292,87,87,661.10	233,47,11,850.10

### Schedule - 9

Loans & Advances [In India]		As On 31.03.2012	As On 31.03.2011
Short Term Loans, CC, OD & Bills Discounted			
Cash Credits		171,47,43,630.96	163,90,27,243.73
Pledged Finance (Erstwhile Vaso Co-op. Bank)		2,90,09,059.00	2,90,09,059.00
Clean Overdraft		32,06,577.20	
Secured Overdraft		59,50,91,616.78	52,36,15,501.88
Overdraft Against Fixed Deposit		20,00,54,561.73	22,72,88,230.96
Temporary Overdraft (Erstwhile Mahila Utkarsh I	Bank)	40,72,427.26	41,42,427.26
Loans Against Fixed Deposits		6,99,78,943.92	5,74,85,178.13
Loans Against NSC / KVP / Policies		53,83,433.60	84,09,357.33
	Sub-Total	262,15,40,250.45	248,89,76,998.29
Medium & Long Term Loans			
Personal Loan		6,52,52,478.77	6,63,44,892.07
Machinery Loan		72,96,84,899.75	78,23,45,511.33
Vehicle Loan		15,18,63,816.69	14,22,41,188.87
Building Loan		3,80,088.00	8,35,230.70
Staff Housing Loan		6,24,62,974.00	5,44,87,094.00
Home Loan		45,88,41,026.81	42,28,66,493.09
Mortgage Loan		3,19,38,089.50	4,43,76,199.50
Industrial Loan		41,55,73,546.54	40,40,95,794.30
Business Loan		90,56,45,476.61	71,22,24,502.74
Medical Equipment Loan		99,76,405.00	1,03,99,516.00
Staff Car Loan & Advances		39,75,310.00	32,88,322.00
Staff Secured Loan		7,32,071.00	12,54,475.00
Gold Loan		2,22,68,158.00	83,05,689.00
Agriculture Loan (Erstwhile Yawal Bank)		29,961.00	
Awarded Loan (Erstwhile Yawal Bank)		22,71,127.00	
	Sub-Total	286,08,95,428.67	265,30,64,908.60
	TOTAL	548,24,35,679.12	514,20,41,906.89
ADVANCES ARE SECURED AGAINST			
Secured by Other Tangible Securities & Assets		538,08,95,136.89	504,25,45,528.56
Unsecured Advances		10,15,40,542.23	9,94,96,378.33
	TOTAL	548,24,35,679.12	514,20,41,906.89



### TIME MASTERY: Manage your TIME. It is your most valuable asset. How are you going to use your TIME wisely today?

1. Land



9,36,36,000.00

Sr. PerALLS OF FIXED ASSETS         PerFer Operation of Edition of Edition         Perfect of Edition									[Amount in Rupees]
DETAILS OF FIXED ASSETS Land Capital Work ir Progress Building Corrputer & Peripherals Other Equipments Electric Equipments Furnitures & Fixtures Vehicles				9	GROSS BLOCK				
Land Capital Work ir Progress Building Computer & Peripherals Other Equipments Electric Equipments Furnitures & Fixtures	OPENI	NG BALANCE		ADDITION		DEDUCTION / TRANSFER	/ TRANSFER	CLOSING BALANCE	BALANCE
Land Capital Work ir Progress Building Corrputer & Peripherals Other Equipments Electric Equipments Furnitures & Fixtures	lon 01.04.2011	Revaluation	First Half Year	Second Half Year	Revaluation			31.03.2012	Revaluation
Land Capital Work ir Progress Building Corrputer & Peripherals Other Equipments Electric Equipments Furnitures & Fixtures Vehicles	[Excluding Revaluation Res.]	Reserve 01.04.2011	01.04.2011 to 30.09.2011	01.10.2011 to 31.03.2012	during the year	Sales / Scrap	Transfer Out	[excluding Revaluation Res.]	Reserve 31,03,2012
Capital Work ir Progress Building Corrputer & Peripherals Other Equipments Electric Equipments Furnitures & Fixtures	2,96,05,354.51	6,40,30,645.49						2,96,05,354.51	6,40,30,645.49
Building  Corrputer & Peripherals  Other Equipments  Electric Equipments  Furnitures & Fixtures  Vehicles	- 76,87,475.72		15,72,452.32	62,17,259.50		-	90,77,647.54	63,99,540.00	
Corrputer & Peripherals Other Equipments Electric Equipments Furnitures & Fixtures Vehicles	6,78,44,181.41	6,65,85,818.94	1	2,73,32,431.67	:	:	2,05,78,121.57	7,45,98,491.71	6,65,85,818.94
Other Equipments Electric Equipments Furnitures & Fixtures Vehicles	3% 2,02,79,947.05		3,19,858.00	7,54,941.00		30,54,620.00	1,13,451.00	1,81,86,675.05	
Electric Equipments Furnitures & Fixtures Vehicles	10% 91,36,770.07		74,505.00	7,51,640,75		5,78,447,75	7,47,524,75	86,36,943.32	
Furnitures & Fixtures Vehicles	0% 2,31,34,847.68		6,91,690.00	35,74,709.00		15,86,981.05	4,73,653.00	2,53,40,612.63	
Vehicles	0% 4,54,78,717.48		30,75,113.32	77,98,102.39		17,54,451.18	62,33,883.43	4,83,63,598.58	
	15,52,472.00		53,109.00			14,79,042.00	:	61,26,539.00	
TOTAL	21,07,19,765.92	13,06,16,464.43	57,86,727.64	4,64,29,084.51	I	84,53,541.98	3,72,24,281.29	3,72,24,281.29 21,72,57,754.80	13,06,16,464.43

- 1 ⊢								3,50	,,50,	000.	-
	2.	Capital Wo	ork i	n Pro	ogre	SS		63	,99,	540.	00
	3.	Building (	Net)				1	10,93,49,050.73			
		Total Premises				2	20,93,84,590.73			73	
-   -	4.	<b>Furniture and Fixture (Net)</b>						5,73	, <b>08,</b>	577.	20
		T	Total Fixed Assets				2	26,06,93,167.93			93
[Amount in Kupees]	۷.۷.	Closing Balance on 31.03.2012	9,36,36,000.00	63,99,540.00	19,050.73	26,98,208,28	24,10,576.24	1,51,11,234.92	2,75,57,853.68	35,30,704.08	13,167.93
Amoun	NEI BLUCK / W.D.V				.98 10,93,4						.69 26,06,9
	NEI BL	Opening Balance on 01.04.2011	9,36,36,000.00	76,87,475.72	10,75,31,778.98 10,93,49,050.73	41,05,431.89	30,28,104.28	1,43,15,840.49	2,70,81,664.89	47,62,627.44	26,21,48,923.
		Closing Balances on 31.03,2012			3,18,35,259.92	1,54,88,466,77	62,26,367,08	1,02,29,377.71	2,08,05,744.90	25,95,834.92	8,71,81,051.30 26,21,48,923.69 26,06,93,167.93
2	2	Depreciation for the current Year		:	42,14,058.55	22,77,903,44	7,61,334,19	24,08,474.58	30,13,879.02	6,23,065.43	1,32,98,715.21
THE POST OF THE PO	DEPRECIALION FUND	Deducation / Transfer Out		***	78,30,974.47	30,77,402.83	11,23,698.59	15,67,757.70	50,07,395.14	8,17,075.07	1,94,24,303.80
É	_ ne	Addition / Transfer In			85,53,954.47	1,13,451.00	4,80,065.69	5,69,653.64	44,02,208.43		1,41,19,333.23
		Opening Balance on 01.04.2011	•••		2,68,98,221.37	1,61,74,515.16	61,08,665.79	88,19,007.19	1,83,97,052.59	27,89,844.56	7,91,87,306.66
	Patent	rate or Depre ciation		:	10.00%	33.33%	25.00%	15.00%	10.00%	15.00%	
		DETAILS OF FIXED ASSETS	Land	Capital Work in Progress	Building	Computer & Peripherals	Other Equipments	Electric Equipments	Furnitures & Fixtures	Vehicles	TOTAL
		Sr. No.	1.	2.	3.	4.	5.	9.	7.	89	

**Summary as on 31.03.2012** 



### Schedule - 11

		A = O	[Alliount in Rupees]
Ot	her Assets	As On 31.03.2012	As On 31.03.2011
1.	Interest Receivable		
	On Other Bank Deposits	12,29,00,260.00	9,02,42,692.92
	On SGL accounts (Central + State)	5,42,29,668.17	3,80,31,710.00
	On Advances	1,10,00,000.00	1,17,00,000.00
	Sub Total	18,81,29,928.17	13,99,74,402.92
2.	Other Assets		
	a. Stocks		
	Adhesive Stamp Stock	1,20,300.00	1,20,300.00
	Adhesive Stamp (Franking Machine)	92,41,468.00	84,73,970.00
	Pan Card Coupon (UTI-TSL)	7,650.00	12,155.00
	b. Deposits		
	Telephone / OYT / Cellular Deposit	16,000.00	
	Electricity Deposit	6,21,291.00	6,51,248.72
	CBLO Cash Margin Deposit With CCIL	1,00,000.00	1,00,000.00
	Security Deposit for Rented Premises		30,00,000.00
	SRO Deposits		2,242.00
	c. Sundry Assets		
	Tax Deducted at Source [TDS] Receivable	4,08,294.66	4,68,828.66
	Advance Tax Paid A.Y. 2008-2009-Erstwhile Vaso Bank	7,156.15	7,156.15
	Advance Tax Paid A.Y. 2009-2010-Erstwhile Vaso Bank	6,236.00	6,236.00
	Advance Tax Paid A.Y. 2011-2012		3,50,00,000.00
	Advance Tax Paid A.Y. 2012-2013	6,75,00,000.00	
	Income Tax Refund Receivable A.Y. 2007-2008		18,49,300.00
	Income Tax Refund Receivable A.Y. 2009-2010		6,43,256.00
	Income Tax Refund Receivable A.Y. 2010-2011	7,94,210.00	
	Income Tax Refund Receivable A.Y. 2011-2012	15,72,540.00	
	Government of India (Agri DWDR Scheme)	2,48,944.00	
	Income Receivable	4,74,187.00	2,52,602.00
	Sub Total [2a+2b+2c]	8,11,18,276.81	5,05,87,294.53
3.	Non Banking Assets (Erstwhile Vaso Bank)	10,74,000.00	10,74,000.00
4.	Acquisition Costs		
	The Vaso Co-operative Bank Ltd.	13,48,27,353.69	17,97,69,804.92
	TOTAL[1+2+3+4]	40,51,49,558.67	37,14,05,502.37



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### Schedule - 12

Co	ontingent Liabilities	As On 31.03.2012	As On 31.03.2011
1.	Outstanding liabilities for guarantes Issued		
	Guarantees given on behalf of constituents [In India]	9,26,000.00	19,68,000.00
	Guarantees given through HDFC Bank	4,98,29,555.00	5,05,15,716.00
	Sub Total	5,07,55,555.00	5,24,83,716.00
2.	Others		
	Claims against the bank not acknowledged as debts	1,02,94,480.00	27,56,030.00
	TOTAL	6,10,50,035.00	5,52,39,746.00

			[Amount in Rupees]
N	ote : Off Balance Sheet Items	As On 31.03.2012	As On 31.03.2011
1.	Employee Retirement Benefits		
	Investment under LIC GGCA Gratuity Scheme	2,60,68,383.00	2,60,69,694.00
	Investment under LIC Leave Encashment Scheme	1,43,91,283.00	70,75,300.00
	Sub Total-1	4,04,59,666.00	3,31,44,994.00
2.	Bills for Collection		
	Inward Bills for Collection (IBC)	8,69,220.58	10,86,593.14
	Outward Bills for Collection (OBC)	99,80,226.65	81,63,735.79
	Sub Total-2	1,08,49,447.23	92,50,328.93
3.	OIR (NPA)		
	Overdue Interest on NPA Account	31,86,66,794.02	24,06,70,553.52
	Sub Total-3	31,86,66,794.02	24,06,70,553.52
4.	MMC Bank Deposits Written off (NPI)		
	MMC Bank Deposits of - The Co-op. Bank of Rajkot (Cur. A/c)	12,97,029.00	12,97,029.00
	MMC Bank Deposits of - Erstwhile Mahila Utkarsh Bank (TDR)	2,59,40,146.00	2,59,40,146.00
	MMC Bank Deposits of - Erstwhile Vaso Bank (TDR)	1,69,99,244.00	1,69,99,244.00
	MMC Bank Deposits of - Erstwhile Dakor Bank (Cur. A/c)	9,77,102.00	
	Sub Total-4	4,52,13,521.00	4,42,36,419.00
5.	Other Non Performing Investments Written off		
	CRB Capital Investment of - Erstwhile Vaso Bank	1,00,00,000.00	
	Charotar Sah. Khand Udhyog Deposit of-Erstwhile Vaso Bank	15,00,000.00	
	Bank of Baroda (Surat) FDR of - Erstwhile Dakor Bank	1,00,00,000.00	
	Sub Total-5	2,15,00,000.00	
	TOTAL [1+2+3+4+5]	43,66,89,428.25	32,73,02,295.45





# Schedules to the Profit & Loss Account ended on 31st March, 2012

#### Schedule - 13

#### [Amount in Rupees]

			[Amount in Rupees]
Interest Earned		As On 31.03.2012	As On 31.03.2011
Interest Earned on Advances		62,71,02,386.75	55,44,66,498.08
Sub <sup>-</sup>	Total	62,71,02,386.75	55,44,66,498.08
Interest Earned on Deposits			
On Deposits With Other Co-Operative Banks			51,377.00
On Deposits With Other Banks		20,16,30,146.14	11,39,84,024.91
On Call Money Deposits		1,89,90,159.31	73,51,336.08
Sub <sup>-</sup>	Total	22,06,20,305.45	12,13,86,737.99
Interest Earned on Investments			
Interest earned on State Govt. Sec. (GSDL)		42,83,499.50	35,54,515.00
Interest earned on Central Govt. Sec. (SGL)		19,78,87,089.84	15,54,55,006.83
Interest earned on T-Bills		3,34,066.87	
Interest earned on Bonds, etc.			2,251.00
Sub "	Total	20,25,04,656.21	15,90,11,772.83
Interest Earned on Balance with RBI			
то	OTAL	105,02,27,348.41	83,48,65,008.90

### Schedule - 14

Other Income		As On 31.03.2012	As On 31.03.2011
Commission, Exchange & Brokerage		47,57,273.30	65,85,476.73
Profit on Sale of Investments		9,00,000.00	
Dividend from Units of UTI Mutual Funds		2,15,360.88	6,70,514.62
Dividend from Shares of other Co-op. Institution	ons	7,86,681.00	6,42,175.00
Dividend Income Non-SLR Mutual Funds			3,26,921.92
Documents Charges		3,04,84,571.54	3,07,56,866.50
Share Transfer / Duplicate Certificate Fees		75.00	13,485.00
Locker Rent		26,38,080.00	23,40,014.00
Insurance Commission Income		39,91,580.00	40,60,157.18
Income Tax Provision Written Back		16,11,442.00	
MMCB Provision Written Back			4,29,39,390.00
Reserve for CRB Capital Investment Written Ba	ack	1,00,00,000.00	
Reserve for Charotar Sah. Khand Udhyog Writt	ten Back	15,00,000.00	
Reserve for Bank of Baroda Surat (FDR) Writte	n Back	1,00,00,000.00	
Other Income	[Annexure-1]	33,48,877.49	41,83,332.94
	TOTAL	7,02,33,941.21	9,25,18,333.89



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Schedule - 15 [Amount in Rupe				
Interest Expenditure	As On 31.03.2012	As On 31.03.2011		
Interest Expended on Deposits	63,29,23,348.67	46,27,81,131.07		
TOTAL	63,29,23,348.67	46,27,81,131.07		

Schedule - 16		[Amount in Rupees	
Operating Expenditure		As On 31.03.2012	As On 31.03.2011
Payments to & Provisions for Employees	[Annexure -2]	8,82,53,816.00	8,69,36,617.91
Rent, Taxes and Lighting	[Annexure -2]	1,10,76,859.99	1,06,63,864.41
Repairs and Maintenance	[Annexure -2]	71,38,772.88	55,23,449.47
Government Taxes Paid	[Annexure -2]	42,05,952.00	47,65,172.59
Other Expenditure	[Annexure -3]	33,70,703.11	37,81,297.56
Advertisement and Business Development		2,14,54,988.00	1,70,60,631.00
Depreciation on Fixed Assets		1,32,98,715.21	1,24,55,030.41
Amortization of Premium of Govt. Securities		1,09,71,040.00	1,11,46,927.00
DICGC Insurance Premium Expenses		1,38,34,563.00	74,82,755.00
Function Expenses		11,06,942.00	<b>1</b> 8,85,676.76
Auditor's Fees and Expenses		20,47,730.00	13,46,630.00
Printing and Stationery		18,35,750.88	13,35,147.18
MICR CP Centre Charges		12,94,094.00	10,06,188.07
Security Guard Expenses		16,10,805.00	10,34,556.34
Loss From Sale of Furniture & Fixture		10,26,647.59	8,10,670.44
Postage, Telegrams, Telephones, etc.		10,69,165.42	5,38,593.75
Insurance Premium on Assets		9,37,732.49	4,21,452.00
Law Charges		2,78,381.00	2,48,997.00
Director's Sitting Fees, Allowances & Expense	es	2,13,200.00	1,88,800.00
Clearing House Rent		3,26,866.48	1,84,665.00
MMCB Deposits (NPI) Written off			4,42,36,419.00
CRB Capital Investment Written off		1,00,00,000.00	
Charotar Sah. Khand Udhyog Investment Wr	itten off	15,00,000.00	
Bank of Baroda (Surat) FDR Written off		1,00,00,000.00	
	TOTAL	20,68,52,725.05	21,30,53,540.89

Schedule - 17 [Amount in Rupees]

		[Allount III Kupees]
Provisions & Contingencies	As On 31.03.2012	As On 31.03.2011
Provision for Taxation		
Provision for Income Tax	7,03,06,108.00	3,95,99,288.00
Sub Total	7,03,06,108.00	3,95,99,288.00
Provision against Bad & Doubtful Debts	1,72,00,000.00	1,00,00,000.00
Provision for Investment Depreciation Fund	2,30,00,000.00	2,16,37,000.00
Provision for Special Reserve u/s 36 (1) (viii) of Income Tax Act	74,00,000.00	44,00,000.00
1/5 <sup>th</sup> Acquisition Cost of Vaso Bank Written off	4,49,42,451.23	4,49,42,451.23
Acquisition Cost of Dakor Bank Written off	2,08,55,126.46	
Acquisition Cost of Yawal Bank Written off	30,26,214.01	
Sub Total	11,64,23,791.70	8,09,79,451.23
TOTAL	18,67,29,899.70	12,05,78,739.23



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### **Annexure - 1**

[Amount in Rupees]

Other Income	As On 31.03.2012	As On 31.03.2011
Cheque Return Charges	9,24,277.97	9,82,281.88
Incidental Charges	1,19,918.75	5,206.00
Cash Handling Charges	14,82,391.00	18,10,230.00
Other Misc Income	7,51,796.19	8,00,488.53
Surplus on Sale of Fixed Assets	60,537.58	28,056.11
Excess Depreciation written back		5,57,070.42
Penal Charges	9,956.00	
TOTAL	33,48,877.49	41,83,332.94

#### Annexure - 2

Operating Expenditure	As On 31.03.2012	As On 31.03.2011
Payments to & Provisions for Employees		
Salary & Allowances	7,18,42,575.00	6,73,79,682.33
Contribution to Provident Fund	55,71,642.00	52,13,073.00
PF Administration Charges Expenses	5,08,602.00	
Insurance Premium for Group Gratuity Scheme	15,29,159.00	1,35,17,486.00
Insurance Premium for Leave Encashment Scheme	83,53,731.00	2,59,753.00
Medical Reimbursement	2,96,500.00	87,400.00
Insurance Premium for EDLI Scheme	95,307.00	54,333.58
Retrenchment Compensation Expenses		3,85,290.00
Training Seminar Participation Fees	56,300.00	39,600.00
тот	8,82,53,816.00	8,69,36,617.91
Rent, Taxes and Lighting		
Rent Expenses	52,20,284.00	54,35,560.00
Municipal Taxes	10,93,517.00	10,04,547.00
Electricity Charges	47,63,058.99	42,23,757.41
тот	1,10,76,859.99	1,06,63,864.41
Repairs and Maintenance		
Maintenance Service Charges	54,10,469.00	45,75,417.50
Building & Furniture Repairing	12,97,237.30	4,73,258.75
Repair & Maintenance of Motor Car	4,31,066.58	4,74,773.22
тот	71,38,772.88	55,23,449.47
Government Taxes Paid		
Service Tax & Education Cess Expenses	41,71,817.00	47,16,902.59
Professional Tax	34,135.00	48,270.00
тот	42,05,952.00	47,65,172.59





#### **Annexure - 3**

[Amount in Rupees]

Other Expenditure	As On 31.03.2012	As On 31.03.2011
Miscellaneous Expenses	3,07,432.50	3,53,206.20
Hospitality Expenses	10,56,015.00	7,10,291.50
Conveyance, Tours & Travel Expenses	10,85,795.50	6,00,246.73
Remittance Expenses	71,344.00	43,050.00
Books, Periodicals and Newspaper	34,080.50	36,326.50
Membership Fees	1,02,050.00	79,750.00
Vehicle Expenses For Two Wheelers	1,00,675.60	65,989.08
SGL A/c Operating Charges	19,895.93	5,723.50
Lease Line Rent Charges	4,40,987.00	4,31,232.00
ATM Card Expenses	59,712.00	25,364.00
Commission Expenses	92,715.08	96,618.05
Other Expenses [Provision]		13,00,000.00
Website Development & Designing		33,500.00
TOTAL	33,70,703.11	37,81,297.56

#### Schedule: 18

### **Notes on Preparation of Financial Statements**

#### A. Significant Accounting Policies

#### 1. Basis of Preparation

The financial statements are prepared under historical cost convention and comply, in all material aspects, with applicable Accounting Standards issued by The Institute of Chartered Accountants of India and Generally Accepted Accounting Principles (GAAP) in India which includes applicable Statutory Provisions, Regulatory Norms prescribed by Reserve bank of India and prevailing practices in Banking industry with the exception where a separate and distinct base has been mandated by RBI or any other statutory bodies e.g. in case of valuation of investments. The financial statements are presented in Indian Rupees



# ATTEND carefully to Details BE promptly in all things

#### 2. Use of Estimates

The preparation of financial statements requires the management to make estimates and assumptions that affect the reported amount of assets, liabilities and disclosure of contingent liabilities as at the date of the financial statements. Management believes that these estimates and assumptions are reasonable and prudent. However, actual results could differ from estimates.

#### 3. Revenue Recognition

All Incomes and Expenses are recognized on accrual basis subject to the following:

- 3.1 Interest income is accrued except in the case of non performing assets & non performing investments where it is recognized upon realisation as per the prudential norms of RBI.
- 3.2 Insurance Commission income.
- 3.3 Property tax expenses.
- 3.4 Dividend income is accounted for on realization basis.

#### 4. Investments

Classification and valuation of the Bank's investments is carried out in accordance with RBI Master Circular dated 1, July 2011 and amendments thereto.

#### Classification

Investments are classified as 'Held to Maturity' ['HTM'], 'Held for Trading' ['HFT'] or Available for Sale' ['AFS'] at the time of its purchase as well as acquisition through Merger Investments acquired with the intention of holding up to maturity are classified as HTM. Investments acquired by the Bank with the intention to trade by taking advantage of the short-term price / interest rate movements are classified as HFT. All other investments are classified as AFS. For disclosure in the financial statements, investments are disclosed under various categories as given in Schedule: 8 - Investments.

#### Valuation

Investments classified as HTM are taken at acquisition cost. Any premium on acquisition is amortized over the remaining period till maturity on the basis of a constant yield to maturity.

Investments classified as AFS are marked to market on yearly basis. Net depreciation for each classification in respect of any category mentioned in 'Schedule: 8 - Investments' is recognized in the Profit and Loss account. Net appreciation is ignored.

The mark to market value of investments classified as HFT and AFS is determined using Yield to Maturity ['YTM'] rate as notified by Fixed Income Money Market and Derivatives Association





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['FIMMDA'] jointly with Primary Dealers Association of India ['PDAI'].

Transfer of securities from one category to another is accounted for at the least of acquisition cost / book value / market value on the date of transfer. The Depreciation, if any, on such transfer is fully provided for.

#### 5. Advances

Classification and provisioning of advances of the Bank are carried out in accordance with the Prudential Norms prescribed by the Reserve Bank of India.

The Bank adopts a '90 days overdue norms' for identification of Non Performing Assets ['NPAs'], unless the events warrant an earlier recognition of NPA. Specific Loan loss provisions in respect of Non Performing Advances are made based on management's assessment of the degree of impairment of the advances subject to the minimum provisioning levels prescribed by RBI guidelines.

The Bank also maintains a general provision to cover potential credit losses, which are inherent in any loan portfolio but not yet identified, in accordance with RBI Master Circular, dated 1, July 2011.

#### 6. Fixed Assets and Depreciation

Fixed assets are taken at historical cost less accumulated depreciation till date except in cases of assets which have been revalued. The appreciation on revaluation, if any, is credited to the 'Revaluation Reserve' Account.

Depreciation is provided according to Written Down Value [WDV] method on all the assets except on Computer & Peripherals on which depreciation is provided according to Straight Line Method [SLM] @ 33.33% as per RBI guidelines. The rates used for providing depreciation are as under:

Fixed Asset	<b>Depreciation Method used</b>	Rate of Depreciation
Land	-	-
Building	WDV	10.00 %
Computer & Peripherals	SLM	33.33 %
Other Equipments	WDV	25.00 %
Electric Equipments	WDV	15.00 %
Furniture & Fixtures	WDV	10.00 %
Vehicles	WDV	15.00 %

No depreciation is provided on the fixed assets sold or discarded during the year.



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#### 7. Employee Benefits

#### 7.1 Provident Fund

Retirement benefit in the form of Provident Fund is a Defined Contribution Plan & contributions for the year in that respect to Regional Provident Fund (PF) Commissioner are charged to Profit & Loss account.

#### 7.2 Employee Leave Benefits

Employee leave benefits in the form of privilege leave is a defined benefit scheme. In terms of Accounting Standard - 15 (Revised), interest cost, current service cost and net actuarial gain / loss is charged to the profit & loss account and net assets / liability is recognised in Balance Sheet based on actuarial valuation done by an independent actuary as at the year end, using the Projected Unit Credit Method.

#### 7.3 Gratuity

Retirement benefit in the form of Gratuity is a defined benefit plan. The bank has gratuity fund for its employees under the group gratuity scheme managed by Life Insurance Corporation of India (LIC). In terms of Accounting Standard - 15 (Revised), interest cost, current service cost and net actuarial gain / loss is charged to the Profit & Loss account and Net Assets / Liability is recognised in Balance Sheet based on actuarial valuation done by an independent actuary as at the year end, using the Projected Unit Credit Method.

#### 8. Taxation

Provision for Income Tax is made using applicable tax rates and tax laws under the provisions of Income Tax Act, 1961 for the year.

Total Advance Tax payment during the year was **Rs. 6,75,00,000.00** and the total TDS on various incomes of the current year was **Rs. 4,08,294.66** to which the Bank is entitled to take the credit at the time of final payment of tax liability on returned income of the current year under the Income Tax Act, 1961.

#### 9. Net Profit

The Net Profit is arrived at after accounting for the following "Provisions and Contingencies":

- a. Provision for taxes in accordance with statutory requirements.
- b. Provision for Non Performing Assets.
- c. Provision for Special Reserve under section 36(1)(viii) of the Income Tax Act, 1961.
- d. Provision for Investment Depreciation.
- e. Writing off 1/5<sup>th</sup> Acquisition Cost of Vaso Bank (2<sup>nd</sup> year).





# GO not into the society of the vicious HOLD integrity sacred



- f. Writing off full Acquisition Cost of Dakor Bank & Yawal Bank.
- g. Other necessary provisions.

#### 10. Reserves & Other Funds

- 10.1 As per the requirements of the Multi State Co-op Societies Act, 2002, Net Profit after tax is appropriated towards
  - 1. Statutory Reserve Fund (Minimum 25%)
  - 2. Reserve for unforeseen losses (10% of net profit)
  - 3. Co-Operative Education Fund maintained by NCUI (1% of net profit)
- 10.2 Dividend remaining unclaimed over 3 years, entrance fees & nominal membership fees outstanding at the year end are transferred to Statutory Reserve Fund.

#### B. Notes on Accounts

1. Previous year's figures have been regrouped/rearranged/reclassified wherever necessary.

#### 2. Balancing of Books of Accounts

Books of accounts have been balanced and are in tallied condition up to 31st March, 2012. The accounts with other banks have been reconciled up to 31st March, 2012. Efforts are going on to eliminate the outstanding items.

#### 3. Premises & Revaluation

During the financial year 2011-12, the Bank has not revalued any of its properties.

#### 4. Investments

Bank had applied for value free transfer of securities of the erstwhile Dakor Nagarik Sahakari Bank Ltd. held with CSGL account with ICICI Bank to our CSGL account with HDFC Bank Ltd. The same had been transferred in March 2012 and the CSGL account was suitably reconciled for the same.

Also, Bank had applied for value free transfer of securities of the erstwhile Yawal People's Cooperative Bank Ltd. held with CSGL account with Maharashtra State Co-operative Bank to our CSGL account with HDFC Bank Ltd.

During the year under audit Bank had written off the following Non Performing Investments (NPI) of **Rs. 2,24,77,102.00** subject to permission of AGM.

MMC Bank Deposits of - Erstwhile Dakor Bank

Rs. 9,77,102.00

Bank of Baroda Surat (FDR) - Erstwhile Dakor Bank

Rs. 1,00,00,000.00





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Deposit with CRB Capital Investment Ltd. FD

Rs. 1,00,00,000.00

Deposit with Charotar Sahakari Khand Udyog Mandali FD

Rs. 15,00,000.00

NON SLR investments of the Bank remain same as per last year except increase due to merger of erstwhile Dakor Nagrik Sahakari Bank Ltd. & Yawal Peoples Co-operative Bank Ltd.

#### 5. Provisioning on Advances

A provision of **Rs.1,72,00,000.00** is made out of the current year's profit for Bad & Doubtful Debts. The details of provisions held and required against NPA are given in the following chart:

[Rs. in Lacs]

Particulars	Bad & Doubtful Debt Reserve	General Provision on Std. Assets	Total
Balance as on 31.03.2012	1973.70	250.11	2223.81
Less: Provision required	1257.38	238.40	1495.78
Excess Provision held	716.32	11.71	728.03
Unrealized Interest on NPA accounts as on 31.03.2012			3186.67

#### 6. Provisioning

Total provisions made during the year amounts to **Rs. 18,67,29,899.70**. This comprises of the following provisions from the amount of Gross Profit:

- 1. Provision against Bad & Doubtful Debts of Rs. 1,72,00,000.00
- 2. Provision for Investment Depreciation Fund of Rs. 2,30,00,000.00
- 3. Provision for Special Reserve under section 36(1)(viii) of the Income Tax Act, 1961 of Rs. 74,00,000.00
- 4. Provision for Income Tax of Rs. 7,03,06,108.00
- 5. 1/5<sup>th</sup> of Acquisition Cost of The Vaso Co-operative Bank Ltd. Written off Rs. 4,49,42,451.23
- 6. Full Acquisition Cost of The Dakor Nagrik Sahakari Bank Ltd. Written off Rs. 2,08,55,126.46
- 7. Full Acquisition Cost of The Yawal Peoples Co-operative Bank Ltd. Written off Rs. 30,26,214.01

#### 7. Claims against Bank not acknowledged as debts

Claims against Bank not acknowledged as debts amounts to **Rs. 102.94 lacs** that comprise of Income tax claims in disputed cases. The Bank has filed appeals against the disputes before





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various Appellate authorities and it is confident to get a favourable judgement in respect of the cases involved. The status of disputed issues and the amount involved is given below:

[Amount in Rupees]

A.Y.	Disputed Issues	Dispute Laying before	Appellant	Disputed Amount Involved	Amount of Tax Demand raised	Demand already paid
2007-2008	Allowability of Amortizated Premium on HTM Investments	ITAT, Rajkot	Our Bank	68,25,000.00	27,56,030.00	27,56,030.00
	Allowability of Interest on MSD	ITAT, Rajkot	D.C.I.T.	27,74,965.00	NIL	N.A.
2008-2009	Allowability of Amortizated Premium on HTM Investments	ITAT, Rajkot	Our Bank	68,98,000.00	29,87,660.00	29,87,660.00
2009-2010	Allowability of Amortizated Premium on HTM Investments	CIT(A), Rajkot	Our Bank	80,75,000.00	NIL	NIL
	Allowability of Interest on NPA			58,31,100.00	45,50,790.00	31,43,260.00
	Allowability of VRS Expenses			3,62,942.00	NIL	NIL
	TOTAL				102,94,480.00	88,86,950.00

#### 8. Break up of Reserves & Surplus

Following is the break up of various accounts shown under the head "Reserves & Surplus" in Schedule - 2 to the Financial Statements:

Sr.	Reserves & Surplus	Opening Balance	Debit	Credit	Closing Balance
1	Statutory Reserve	41,46,54,561.06	4,14,60,788.16	10,23,48,589.00	47,55,42,361.90
2	Revaluation Reserve	13,06,16,464.43	2,17,57,500.00	2,17,57,500.00	13,06,16,464.43
3	Building Fund	16,12,30,674.56	2,14,36,930.30	5,31,69,258.53	19,29,63,002.79
4	Dividend Equalization Fund	81,52,374.64	88,68,440.81	7,42,286.17	26,220.00
5	Bad & Doubtful Debt Reserve	16,16,71,384.15	12,13,64,890.29	15,70,63,446.65	19,73,69,940.51
6	Investment Depreciation Reserve	8,60,00,000.00	1,42,56,791.38	4,71,20,301.80	11,88,63,510.42
7	Investment fluctuation Reserve	17,61,82,971.00	6,00,00,000.00	39,70,000.00	12,01,52,971.00
8	Co-Operative Propaganda Fund	1,10,048.44	1,74,869.33	64,820.89	
9	Charity Fund	21,91,883.14	4,06,817.00	3,73,086.50	21,58,152.64
10	Member Welfare Fund	2,80,419.93	5,19,890.13	4,00,261.60	1,60,791.40
11	Reserve for CRB Capital	1,00,00,000.00	1,00,00,000.00		
12	Reserve for BOB Surat (FDR)		1,00,00,000.00	1,00,00,000.00	
13	Jubilee Celebration Fund	85,489.69	85,489.69		
14	General Provision against Std. Assets	2,50,00,000.00	1,84,609.00	1,95,218.00	2,50,10,609.00
15	Staff Hospitalization fund	5,00,000.38	5,07,789.76	7,789.38	
16	Special Reserve	1,84,50,000.00		74,00,000.00	2,58,50,000.00
17	Reserve for Charotar Sahakari Khand	15,00,000.00	15,00,000.00		
18	Credit Equilization Fund		76,259.87	76,259.87	
19	Reserve for Non Banking Assets			10,74,000.00	10,74,000.00
	Total Reserve & Other Funds	119,66,26,271.42	31,26,01,065.72	40,57,62,818.39	128,97,88,024.09



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#### During the year under audit bank has made following inter transfer of reserve funds.

Sr.	Particulars	Amount in Rs.
1.	Dividend Equalisation Fund to IDR	84,61,913.43
2.	Co-op. Propaganda Fund to IDR	1,74,869.33
3.	Jubilee Celebration Fund to IDR	85,489.69
4.	Staff Hospitalisation Fund to IDR	5,00,000.38
5.	Member Welfare Fund to IDR	4,74,882.59
6.	IFR to Profit & Loss A/c	6,00,00,000.00
7.	BDDR to Reserve for Non Banking Assets	10,74,000.00

Since various funds have been created as per provisions of the bye law at relevant time out of profit of the bank, necessary approval of AGM is required to be taken. Issue may be put before the next AGM and decision of BOD is required to be ratified by AGM in this respect.

#### **9. Asset Liability Management** (as on last reporting Friday of the year i.e. 23.03.2012)

[Rs. in Crores]

Outstanding	1 to 14 Days	15 to 28 Days	29 Days to 3 Months	Over 3 Months & up to 6 Months	Over 6 Months & up to 3 Year	Over 1 Year & up to 3 Years	Over 3 Years & up to 5 Years	Years	Total
Deposits	69.58	08.20	47.27	49.83	62.74	691.32	72.49	01.08	1002.50
Advances	00.22	07.10	14.10	20.96	41.10	316.47	89.79	28.10	517.84
Investments			112.10			05.03	34.21	133.52	284.86
Borrowings	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

#### 10. Exposure to Sensitive Sector

[Rs. in Lacs]

Category	31.03.2012	31.03.2011
Advances against Housing  Housing Loans to individuals  Staff Housing Loans  Mortgage Loans	4588.41 624.63 319.38	4228.66 544.87 443.76
Loans to Builders & Contractors [Commercial Real Estate]	4024.08	2535.42
Total Exposure to Real Estate	11017.37	7752.71
Real Estate Advances to Total Advances in % Advances against Housing to Total Advances in % Advances against Shares & Debentures in %	07.34 10.09 	04.93 10.15 







#### 11. Additional Disclosures

(Rs. In lacs)

				(Rs. In lacs)
Sr. No.	PARTICULARS (Additional Disclosures)	Unit	31.03.2012	31.03.2011
1	Movement of CRAR			
	(a) Tier - I Capital	%	17.36 %	15.32%
	(b) Tier - II Capital	%a	04.15 %	05.44%
2	Capital Adequacy Ratio (Total)	%o	21.51 %	20.76%
3	Classification of Investments			
	(a) Held to Maturity (HTM)	Rs.	16874.11	12298.02
	(b) Held for Trading (HFT)	Rs.		
	(c) Available for Sale (AFS)	Rs.	12413.77	11049.10
	(d) Total Investment	Rs.	29287.88	23347.12
4	Composition of Investments			
	(a) SLR Investments			
	i Central Govt. Securities	Rs.	27339.09	22456.89
	ii State Govt. Securities	Rs.	745.12	561.00
	(b) NON - SLR Investments			
	i Shares of Co. op Institutions	Rs.	47.64	47.52
	ii Units of UTI	Rs.	166.70	166.70
	iii CRB Capital Market Ltd. FDR	Rs.		100.00
	iv Charotar Sahakari Khand Udyog Mandli Ltd.	Rs.		15.00
5	Valuation of Investments			
	(a) Book value of Investments	Rs.	29287.88	23347.12
	(b) Face value of Investments	Rs.	28001.58	21772.91
	(c) Market value of Investments	Rs.	26938.43	21296.26
	(d) Erosion in Value of Investments	Rs.	2349.45	2050.86
6	Advances to Sensitive Sector			
	(a) Advances ag. Real Estate, Construction Business	Rs.	4024.08	2535.42
	(Percentage to Total Advances)	%o	07.34 %	04.93%
	(b) Advances against Housing	Rs.	5532.42	5217.29
	(Percentage to Total Advances)	%a	10.09 %	10.15%
7	Advances against Shares & Debentures	Rs.		
8	Advances to directors/their relatives, comp./firms			
	(a) Fund Based	Rs.	29.55	02.25
	(b) Non Fund based (Guarantees, L/C, etc.)	Rs.		
9	Average Cost of Deposits	%	06.72 %	05.89%
10	Non Performing Assets (NPAs)			
	(a) Gross NPAs	Rs.	1260.95	1219.48
	(b) Gross NPAs (% to Gross Advances)	%	02.30 %	02.37%
	(c) Net NPAs	Rs.	ZERO	ZERO
	(d) Net NPAs (% to Net Advances)	%	ZERO	ZERO

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(Rs. In lacs)

_		1		(Rs. In lacs)
Sr. No.	PARTICULARS (Additional Disclosures)	Unit	31.03.2012	31.03.2011
11	Movement in NPAs  (a) Opening Balance of NPAs  (b) Additional NPAs discovered  (c) Recovery Made during the Year  (d) Closing Balance of NPAs (a+c-b)	Rs. Rs. Rs. Rs.	1219.48 311.33 269.86 1260.95	205.69 1266.86 253.07 1219.48
12	Profitability  (a) Interest income as a % of working funds  (b) Non-interest income as a % of working funds  (c) Operating profit as a % of working funds  (d) Return on Assets  (e) Business(Deposits + Advances) per employee  (f) Profit per employee	% % % % Rs. Rs.	09.22 % 00.62 % 02.70 % 02.70 % 764.44 13.63	08.86% 01.00% 03.15% 03.15% 745.12 13.59
13	Issuer composition of Non SLR Invest. (Unlisted)  (a) PSUs (b) FIs-Mutual Funds (UTI Mutual fund) (c) Nationalised Banks (d) Others (Shares of Co-op Institutions) (e) Provision held towards depreciation	Rs. Rs. Rs. Rs.	166.70  47.64	166.70  47.52
14	Movement of provisions for NPAs  [excluding provisions on standard assets]  [a] Opening balance  [b] Provisions made during the year  [c] Write-off / Transfer of excess provisions  [d] Closing balance	Rs. Rs. Rs.	1616.71 1570.64 1213.65 1973.70	633.22 1074.76 91.27 1616.71
15	Provision towards Standard Assets	Rs.	250.11	250.00
16	Non Performing Non SLR Investment [as per notes to the Account Point No. 4 Sch. 18]	Rs.		115.00
17	Provisions for Depreciation in Value of Investments  [i] Held in Books (IFR+IDR)  (ii) Erosion in Value of Investments (HTM+AFS)  [iii] Excess/[Short] Provision	Rs. Rs. Rs.	2390.16 2349.45 40.71	2621.83 2050.86 570.97
18	Net Value of Investments [Book Value - Provision for depreciation held in books]	Rs.	26847.72	20725.29
19	Movement of Provi. held towards dep. on Investment  [i] Opening balance  [ii] Add: Provisions made during the year  [iii] Less: Write-off/ write-back of excess  [iv] Closing balance  Foreign currency assets & liabilities (if applicable )	Rs. Rs. Rs. Rs.	2621.83 510.90 742.57 2390.16 N.A.	2472.20 726.68 577.05 2621.83 N.A.
20	i oreign currency assets & nabilities (ii applicable )	N5.	N.A.	IV.A.

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(Rs. In lacs)

				(RS. III lacs)
Sr. No.	PARTICULARS (Additional Disclosures)	Unit	31.03.2012	31.03.2011
21	Any Penalty Imposed by RBI	Rs.		
22	Insurance Premium paid to DICGC during the year	Rs.	88.35	74.83
23	Arrears of Insurance Premium to DICGC	Rs.	50.00	
24	Arrears in Reconciliation of Inter Bank Transactions	Rs.	662.47 (Cr.)	522.56 (Cr.)
25	Arrears in Reconciliation of Inter Branch Transactions	Rs.	69.19 (Cr.)	88.90 (Cr.)
26	Bancassurance Business			
	(a) ING Vysya Life Insurance Company Ltd.	Rs.	35.82	35.65
	(b) Iffco Tokio General Insurance Company Ltd.	Rs.	00.04	04.95
	(c) Future Generali India Insurance Company Ltd.	Rs.	04.06	
27	Bad & doubtful debts written off	Rs.		16.27

#### Signatures to Schedule 1 to 18

As per Our Separate Report For, The Co-Operative Bank of Rajkot Ltd.

For **M/s. N. Dedania Associates**Chartered Accountants

Ravji Pansuriya
AGM

Satyaprakash Khokhara
General Manager & CEO

N. J. Dedania
Proprietor

Kamal Dhami
Jt. Managing Director
Managing Director
Managing Director

Place : RajkotShashibhai MehtaMadhusudan DongaDate : 12-05-2012DirectorChairman





#### **Business Ratios**

No.	Particulars	31.03.2012	31.03.2011
1.	Capital Adequacy Ratio	21.51 %	20.76 %
2.	Ratio of Tier I to Tier II Capital (In Times)	04.18	02.82
3.	Growth in Capital Funds (Tier - $\mathrm{I}$ + Tier - $\mathrm{II}$ )	13.95 %	00.49 %
4.	Ratio of Debt (including Deposits) to Equity (In Times)	08.11	07.88
5.	Growth in Risk Weighted Assets (RWAs)	09.98 %	15.48 %
6.	Off-Balance Sheet Exposure (RWAs of OBS to Total RWAs)	00.82 %	00.94 %
7.	Growth in Gross NPAs	03.40 %	492.87 %
8.	Gross NPA to Total Advances	02.30 %	02.37 %
9.	Recovery upgradation of NPAs during the year	22.13 %	67.08 %
10.	Quality of NPAs (Sub Standard Advances to Gross NPAs)	00.26 %	01.45 %
11.	Coverage Ratio	09.71 %	09.04 %
12.	Return on Average Total Assets	01.96 %	01.82 %
13.	Return on Average Earning Assets	02.18 %	01.99 %
14.	Return on Average Risk Weighted Assets	03.81 %	03.28 %
15.	Return on Equity	19.48 %	16.25 %
16.	% Growth in Net Profit	16.40 %	31.78 %
17.	Net Margin (Net Profit to Total Income)	13.05 %	14.25 %
18.	Ratio of Non-interest Incomes to Non-interest Expenses	70.10 %	55.35 %
19.	Ratio of Retained Earnings to Net Profit	63.13 %	66.74 %
20.	Operating Profit to Average Total Assets	03.14 %	03.12 %
21.	Cost Income Ratio	69.29 %	67.98 %
22.	Net Interest Margin to Average Earning Assets	04.05 %	04.30 %
23.	Risk Adjusted Net Interest Margin	03.66 %	03.94 %

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#### **Business Ratios** [Continued]

No.	Particulars	31.03.2012	31.03.2011
24.	Staff Cost to Total Income	07.48 %	09.37 %
25.	Other Overheads to Total Income	08.15 %	08.74 %
26.	Customer deposits and Networth to Total Assets	95.68 %	95.01 %
27.	Ratio of Net Loans to Customer Deposits	51.30 %	56.94 %
28.	Ratio of Bulk Deposits to Total Deposits		
29.	Ratio of Liquid Assets to Short Term Liabilties	90.86 %	104.36 %
30.	Funding Volatility Ratio (Liquid Assets to Liquid Deposits)	30.84 %	36.98 %
31.	Market Liabilities Ratio (Money Market Liab. to Total Assets)		
32.	Deposits maturing within one year to Total Deposits	18.75 %	24.91 %
33.	Yield on Advances	12.24 %	12.14 %
34.	Net Interest Spread	03.53 %	03.81 %
35.	Yield on average Earning Assets	10.25 %	09.70 %
36.	Core Spread	05.52 %	06.25 %
37.	Customer Deposits to Total Deposits	60.21 %	57.10 %
38.	Number of Employees	206	186
39.	Number of Branches	22	20
40.	Number of Regular Share holders	47274	43290
41.	Nominal Share Holders	824	538
42.	Provision made towards NPAs (Rs. in Lacs)	172.00	100.00
43.	Provision made towards Standard Assets (Rs. in Lacs)		
44.	Provision made towards dep. on investments (Rs. in Lacs)	230.00	216.37
45.	Advances to directors, their relatives, etc. (Rs. in Lacs) FD/OD	29.55	

#### **SACRIFICE** money rather than principle

## **Cash Flow Statement as per Accounting Standard - 3**

Particulars	Rs.	[Amount in Rupees]
Cash Flow from Operating Activities		
Retained Earnings	15,39,55,316.00	
Add: Transfer to reserves / Provision		
Provision against Bad & Doubtful Debts Investment Depreciation Fund Special Reserve u/s 36 (1) (viii) of Income Tax Act Income Tax Provision Provision for DICGC Premium Payable	1,72,00,000.00 2,30,00,000.00 74,00,000.00 6,86,94,666.00 50,00,000.00	12,12,94,666.00
Add: Miscellenous expenses w/o		
Acquisition cost of The Vaso Co-operative Bank Ltd. Acquisition cost of Dakor Nagarik Sahakari Bank Ltd. Acquisition cost of Yawal People's Co-op. Bank Ltd.	4,49,42,451.00 2,08,55,127.00 30,26,214.00	6,88,23,792.00
Add: Non Cash Expenses		
Depreciation Amortization of G-Sec Loss on sale of Other Fixed Assets Charotar Sah. Khand Udyog Mandli Ltd Invest. w/o CRB Capital Market Ltd Investment w/o BOB (Surat) - FD w/o	1,32,98,715.00 1,09,71,040.00 10,26,648.00 15,00,000.00 1,00,00,000.00	4,67,96,403.00
Add: Considered in expenses but not involving cash outflow		9,39,754.00
Less : Transfer from Reserves / Provisions		
Investment Fluctuation Reserve Reserve for Charotar Sah. Khand Udyog Mandli Ltd Investment	(6,00,00,000.00)	
Reserve for CRB Capital Market Ltd Investment Reserve for BOB (Surat) - FD	(1,00,00,000.00) (1,00,00,000.00)	(8,15,00,000.00)
Less : Incomes Considered under other Activities		( , , , , , , , , , , , , , , , , , , ,
Interest on other Bank's FD Interest on call money deposits	(20,16,30,146.00) (1,89,90,159.00)	



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		[Amount in Rupees
Particulars	Rs.	Rs.
Interest on Investments	(20,25,04,656.00)	
Dividend from UTI Units	(2,15,361.00)	
Dividend from Shares of other Institutions	(7,86,681.00)	
Share Transfer Fees	(75.00)	(42,41,27,079.00
Less : Non Cash incomes		
Profit on sale on Investment	(9,00,000.00)	
Profit on sale on Other Fixed Assets	(60,538.00)	(9,60,538.00
Less : Charity Fund Payment		(1,40,500.00
Advance Tax for AY 2012-13	(6,75,00,000.00)	
Demand Paid for AY 2009-10	(25,00,000.00)	
TDS Receivable	(27,65,538.00)	(7,27,65,538.00
Add: Changes in Working Capital Items (Net)		
Deposits from Customers	147,63,62,721.00	
Advances to Customers	(31,49,87,007.00)	
Other Items	(4,68,68,125.00)	111,45,07,589.00
Cash Flow from Operating Activities (A)		92,68,23,866.00
Cash Flow from Investment Activities		
Inflow		
Interest on other Bank's FD	20,16,30,146.00	
Interest on Call money Deposits	1,89,90,159.00	
Interest on Investments	20,25,04,656.00	
Dividend from UTI Units	2,15,361.00	
Dividend from Shares of other Institutions	7,86,681.00	42,41,27,004.0
OutFlow		
FD placed with other Banks (Net)	(83,96,99,342.00)	
Investments purchased during the year (Net)	(59,10,87,740.00)	
Land & Building purchased during the year (Net)	(77,86,934.00)	
Other Fixed Assets purchased during the year (Net)	(42,30,308.00)	(144,28,04,323.00
Cash Flow from Investment Activities (B)		(101,86,77,320.00





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[Amount in Rupees]

		[Amount in Rupees]
Particulars Particulars	Rs.	Rs.
Cash Flow from Financial Activities		
Inflow		
Share Transfer Fees	75.00	
Share Capital Reserve	9,80,29,325.00	
Entrance Fees Reserve	1,09,675.00	
Nominal Fees Reserve	16,110.00	9,81,55,185.00
Outflow		
Share Capital Allotment	(4,24,00,175.00)	
Share Capital Reserve Refunded	(5,02,750.00)	
Dividend Paid during the year	(3,97,63,825.00)	(8,26,66,750.00)
Cash Flow from Financial Activities (C)		1,54,88,435.00
Add: Cash and Cash Equivalent Flow due to Mergers		
Dakor Nagarik Sahakari Bank Ltd.	30,57,463.00	
Yawal People's Co-operative Bank Ltd.	5,52,692.00	
Cash Flow due to Mergers (D)		36,10,156.00
Total Cash Flow During the year $(A)+(B)+(C)+(D)$		(7,27,54,863.00)
Add: Opening Cash and Cash Equivalent		
Cash on hand + ATM + Balance with RBI and		
other Banks (CAC+CALL)		78,67,91,011.00
Closing Cash and Cash Equivalent		
Cash on hand + ATM + Balance with RBI and		
other Banks (CAC+CALL)		71,40,36,148.00

#### Note:

- 1. All the figures have been rounded off to the nearest rupee.
- 2. The impact of merger has been given effects accordingly, wherever applicable.







# **Branch Wise Comparative Statement of Deposits, Advances & Credit / Deposit Ratio**

[Rs. in lacs]

Name of		Deposits			Advance	s	Credit	Credit / Deposit Ratio		
Branch	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12	
Panchnath	22143.50	25647.15	28980.57	12230.41	15517.08	15832.12	55.23%	60.50 %	54.63%	
Gandhigram	2666.82	3546.37	3678.98	961.61	1495.50	1707.88	36.06%	42.17 %	46.42%	
University	16169.83	179 <b>5</b> 6.96	21621.40	4863.53	5273.06	6846.39	30.08%	29.36 %	31.66%	
Jasdan	1944.23	1974.11	1838.76	1191.37	1341.85	1213.72	61.28%	67. <b>97</b> %	66.01%	
Morvi	3274.80	3553.22	3764.98	2868.31	4049.38	3111.87	87.59%	113.96 %	82.65%	
Jetpur	2946.91	3308.24	3606.38	1405.29	976.01	993.57	47.69%	29.50 %	27.55%	
Upleta	2797.00	2960.59	3408.08	2910.54	3298.47	2400.63	104.06%	111.41 %	70.44%	
Gondal	2448.35	2965.71	3480.84	3935.46	3558.62	3958.04	160.74%	119.99 %	113.71%	
Sahakar Soc.	5762.16	6830.45	8200.14	1849.42	2187.80	2991.05	32.10%	32.03 %	36.48%	
Raiya Road	3472.56	4017.21	4751.86	871.56	912.65	959.97	25.10%	22.72 %	20.20%	
Junagadh	1352.55	1197.05	1466.20	2249.31	2237.16	2240.20	166.30%	186.89 %	152.79%	
Naranpura	1286.67	1479.03	1986.96	960.46	947.86	1361.33	74.65%	64.09 %	68.51%	
Maninagar	595.76	684.33	819.07	383.65	353.87	327.40	64.40%	51.71 %	39.97%	
K K Nagar	840.71	1120.97	1392.46	315.22	259.47	138.64	37.49%	23.15 %	9.96%	
Jamnagar	448.13	876.23	1473.20	726.28	1271.88	1592.91	162.20%	145.15 %	108.13%	
Mavdi	3090.52	4598.52	5417.63	2227.66	3638.03	2721.89	72.08%	79.11 %	50.24%	
Su.nagar	1119.46	1457.77	1794.64	2045.23	2967.68	5080.06	182.70%	203.58 %	283.07%	
Vaso		1959.36	2705.77		67.07	124.46		03.42 %	04.60%	
Nadiad		889.08	1284.10		291.28	272.13		32.76 %	21.19%	
Anand		149.69	313.99		7 <b>7</b> 5. <b>7</b> 0	710.85		518.20 %	226.39%	
Dakor			601.78			191.25			31.78%	
Yawal			61.90			48.00			77.54%	
TOTAL	72359.96	87172.04	102649.69	41995.31	51420.42	54824.36	58.04%	58.99 %	53.41%	
% Change	20.54%	20.47 %	<b>17.76</b> %	41.71%	22.44 %	06.62 %	08.67%	00.95 %	-05.58 %	





### **Branch Wise Comparative Statement of Income, Expenditure & Gross Profit**

[Rs. in Lacs

[Rs. in Lacs									
D. a. a. da		Income		E	xpenditur	е	0	iross Prof	it
Branch	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12	2009-10	2010-11	2011-12
Panchnath	4614.89	4931.12	6532.23	4146.20	4636.45	5821.70	468.69	294.67	710.53
Gandhigram	234.95	275.97	356.53	180.69	203.60	264.38	54.26	72.37	92.15
University	1213.76	1496.35	1868.61	857.99	939.97	1290.71	355.77	556.38	577.90
Jasdan	180.92	200.41	207.86	155.01	152.89	163.01	25.91	47.52	44.85
Morvi	388.79	530.98	547.66	183.20	249.83	264.47	205.59	281.15	283.19
Jetpur	298.56	302.65	323.70	171.80	185.31	223.19	126.76	117.34	100.51
Upleta	379.25	380.44	415.29	214.00	224.36	254.56	165.25	156.08	160.73
Gondal	393.83	522.75	463.92	199.07	261.64	249.22	194.76	261.11	214.70
Sahakar Soc.	487.19	564.02	701.98	332.05	360.14	484.47	155.14	203.88	217.51
Raiya Road	276.46	311.89	373.42	265.02	285.32	368.62	11.44	26.57	04.80
Junagadh	333.11	326.59	276.33	191.99	190.92	<b>172.</b> 54	141.12	135.67	103.79
Naranpura	276.91	650.85	180.04	230.24	608.47	<b>178.48</b>	46.67	42.38	01.56
Maninagar	43.48	56.04	69.03	38.29	32.96	66.88	05.19	23.08	02.15
K K Nagar	62.22	83.25	100.73	60.96	62.23	97.34	01.26	21.02	03.39
Jamnagar	05.58	179.31	187.46	03.49	107.92	133.16	02.09	71.39	54.30
Mavdi Chokdi	280.71	431.46	543.56	177.51	228.95	347.15	103.20	202.51	196.41
Surendranagar	199.99	313.15	470.62	159.57	219.52	323.05	40.42	93.63	147.57
Vaso		201.68	214.37		271.34	294.24		- 69.66	(79.87)
Nadiad		42.88	93.69		38.09	93.37		04.79	00.32
Anand		13.47	39.55		26.90	62.19		- 13.43	(22.64)
Dakor			118.18			122.83			(04.65)
Yawal			00.62			02.99			(02.37)
Branch Total	9675.09	11815.26	14085.39	7570.94	9286.81	11278.55	2104.15	2528.45	2806.85
Less: IBTInt.	1847.71	2528.46	2880.78	1847.71	2528.46	2880.78	00.00	00.00	00.00
BANK TOTAL	7827.38	9286.80	11204.61	5723.23	6758.35	8397.77	2104.15	2528.45	2806.85
% Change	23.69%	18.64 %	<b>20.65</b> %	26.12%	18.08%	24.26 %	<b>1</b> 7. <b>53</b> %	20.16%	11.01 %

# Size Wise Depositors and Amount of Deposits as on 31st March, 2012

Size of De	posit	s in Rs.	No.of Depositors	Deposit Amount	% of Deposits
1	to	1,000	95,717	4,75,50,679.15	00.46 %
1,001	to	2,000	48,415	7,05,55,047.66	00.69 %
2,001	to	5,000	47,188	<b>15,68,51,</b> 7 <b>78</b> .76	01.53 %
5,001	to	10,000	27,824	19,13,18,194.20	01.86 %
10,001	to	25,000	39,481	64,38,27,361.99	06.27 %
25,001	to	50,000	35,054	131,55,80,977.03	12.82 %
50,001	to	1,00,000	30,418	209,11,90,466.54	20.37 %
1,00,001	and	Above	19,904	574,80,94,671.48	56.00 %
		TOTAL	3,44,001	1026,49,69,176.81	100.00 %

Average Deposit Amount per Depositor is Rs. 29,839.94







# Segment Wise Credit Portfolio as at 31<sup>st</sup> March, 2012 [Rs. in Lacs]

			[KS. IN Lacs]
Sr. No.	Segments of Borrowers	Advances Outstanding	% of Total Advances
1	Engineering Tools & Products	1,876.64	03.42 %
2	Electronics & Electricals	1,292.15	02.36 %
3	Textile	3,337.96	06.09 %
4	Jute Textile	831.23	01.52 %
5	Paper, Paper Products & Printing	1,084.04	01.98 %
6	Rubber & Rubber Products	413.68	00.75 %
7	Cement	601.57	01.10 %
8	Iron & Steel	418.38	00.76 %
9	Chemical, Dyes, Paints, etc.	347.17	00.63 %
11	Metal & Metal Products	6,033.06	11.00 %
12	Vegetables	326.33	00.60 %
13	Tobbaco & Tobbaco Products	02.82	00.01 %
14	Leather & Leather Products	117.11	00.21 %
15	Gems & Jewellary	377.15	00.69 %
16	Food Processing & Manufacturing	4,044.94	07.38 %
17	Vehicle, Vehicle Parts & Transport Equipments	946.51	01.73 %
18	SME, Retail Trade & Miscellaneous Advances	32,773.62	59.78 %
	TOTAL ADVANCES	54,824.36	100.00 %

### **Branch Wise Comparative Depositors, Borrowers & Employees**

branch wise comparative Depositors, Dorrowers & Employees												
NAME OF BRANCH	DE	POSITO	RS	ВО	RROWE	RS	EMPLOYEES					
NAME OF BRANCH	09-10	10-11	11-12	09-10	10-11	11-12	09-10	10-11	11-12			
Panchnath Road	89522	95373	100074	2128	2149	2262	48	48	47			
Gandhigram	9772	11040	12279	446	395	409	06	06	05			
University Road	32118	34205	37735	846	855	888	10	10	12			
Jasdan	6727	6794	6687	311	248	217	06	06	06			
Morvi	11314	11999	12294	333	321	337	07	05	06			
Jetpur	10160	10501	10812	214	223	245	09	09	08			
Upleta	7183	7651	<b>7842</b>	392	408	438	80	80	08			
Gondal	9284	10438	11157	242	345	356	10	10	09			
Sahakar Society	17979	19638	21632	701	7 <b>71</b>	814	07	07	09			
Raiya Road	8732	9274	10087	377	428	471	05	06	05			
Junagadh	5933	6062	6229	161	185	220	07	07	07			
Naranpura	8657	9304	9703	232	219	265	14	13	15			
Maninagar	3850	4253	4268	81	90	109	05	05	07			
K K Nagar	5628	6076	6368	72	77	101	05	05	08			
Jamnagar	830	2586	4212	17	126	196	05	04	04			
Mavdi Chokdi	7930	10780	13302	401	513	565	07	07	07			
Surendranagar	4113	5616	6747	167	159	161	05	05	07			
Vaso		30895	30227		34	218		11	11			
Nadiad		13542	13632		58	90		80	08			
Anand		3716	3682		81	87		06	07			
Dakor			12412			174			06			
Yawal			2620			58			04			
TOTAL	240023	309743	344001	7121	7685	8681	164	186	206			







# Cost Wise Deposits as on 31st March, 2012

[Rs. in Lacs]

RATE OF INTEREST WI	SE DEPOSITS	% of Total Deposits	No. of Depositors	Balance Outstanding
Low Cost Deposits	Current Account Balances	10.63 %	23646	10,914.90
	Savings Bank Deposits	29.82 %	181684	30,601.71
	Low Cost Term Deposits up to 6.00%	00.01 %	<b>7</b> 9	14.35
	Sub Total	40.46 %	205409	41,530.96
Term Deposits	Between 6.50% to 8.50%	12.55 %	66638	12,885.58
	Between 9.00% to 11.00%	46.89 %	71279	48,126.35
	Between 11.25% to 13.00%	00.09 %	535	94.86
	Above 13.00%	00.01 %	140	11.94
	Sub Total	59.54 %	138592	61,118.73
	TOTAL	100.00 %	344001	1,02,649.69

# Yield Wise Advances as on 31st March, 2012

[Rs. in Lacs]

RATE OF INTEREST WISE ADVANCES			% of Total Advances	No. of Borrowers	Balance Outstanding
Low Yielding Advances	Up to 5%		00.96 %	161	523.86
Medium & High Yielding Advances	Up to 12.50%		51.04 %	5368	27 <i>,</i> 984.18
High Yielding Advances	Above 12.50%		48.00 %	3152	26,316.32
		Total	100.00 %	8681	54,824.36

## **Classification of Performing & Non Performing Advances**

[Rs. in Lacs]

C"	CLASSIFICATION OF		As	On 31.03.2	2012	As On 31.03.2011			
Sr. No.	ADVANCES	No. of A/cs.	Outstanding Advance	% of Total Advance	No. of A/cs.	Outstanding Advance	% of Total Advance		
1.	<b>TOTAL LOANS &amp; ADVANCES</b>		8681	54,824.36	100 %	7685	51420.42	100	
	1. PERFORMING / STANDAR	RD ADVANCES	8313	53,563.40	97.70 %	7500	50200.94	97.63	
	2. NON PERFORMING ASSET	r <b>s</b>							
	1. Sub Standard Assets		01	03.23	00.01 %	10	17.72	00.03	
	2. Doubtful Assets								
	Upto 1 Year	[a] Secured				01	09.61	00.02	
		[b] Unsecured							
	Above 1 & Upto 3 Year	<b>s</b> [a] Secured	01	00.96		02	16.08	00.03	
		[b] Unsecured	01	00.50		02	03.35	00.01	
	Above 3 Years	[a] Secured							
		[b] Unsecured	06	19.14	00.03 %	07	19.34	00.04	
	Total Doubtful Assets	[a] Secured	01	00.96		03	25.69	00.05	
		[b] Unsecured	07	19.65	00.04 %	09	22.69	00.05	
	3. Loss Assets			1237.12	02.26 %	163	1153.38	02.24	
	TOTA	AL GROSS NPA	368	1260.95	02.30 %	185	1219.48	02.37	



#### ZEALOUSLY labor for the right & success is certain



### **Branch Wise NPA Movement Statement for the year 2011 - 2012**

[Rs. in Lacs]

							[	III Edes	
No.	Branch	Openii NPA		New NPA A During the		NPA Reco		Closi NP/	
		Amount	No. of A/c.	Amount	No. of A/c.	Amount	No. of A/c.	Amount	No. of A/c.
	The Co-Operative Bank of	Rajkot Ltd.							
01	Panchnath	12.59	06	00.23	00	11.86	05	00.96	01
02	University			00.30	01	00.30	01		
03	Gondal	14.84	03	15.88	03	26.99	04	03.73	02
	Sub Total	27.43	09	16.41	04	39.15	10	04.69	03
	The Mahila Utkarsh Nagrik	Sahakari Ba	nk Ltd	Ahmedabad	, ,	Da	ate of Me	rger 02, Apri	I-2007
04	Naranpura	59.93	10			00.70*		59.23	10
	Sub Total	59.93	10			00.70*		59.23	10
	The Amruta Mahila Co-Ope	erative Bank I	Ltd Su	rendranagar	, ,	Date	of Merg	er 18, Augus	t-2008
05	Surendranagar	03.74	04	00.69*		03.79	03	00.64	01
	Sub Total	03.74	04	00.69*		03.79	03	00.64	01
	The Vaso Co-Operative Ba	nk Ltd Vaso	)	,	, ,	Date	e of Merg	jer 4, Octobe	r-2010
06	Vaso	62.77	26	07.70*		37.32	05	33.15	21
07	Nadiad	289.91	55	22.47*		68.97	08	243.41	47
08	Anand	775.70	81	29.41*		111.46	09	693.65	72
	Sub Total	1128.38	162	59.58*		217.75	22	970.21	140
	The Dakor Nagarik Sahaka	ri Bank Ltd	Dakor		, ,	Date	of Merge	r 10, Octobe	r-2011
09	Dakor			188.09	180	08.29	22	179.80	158
	Sub Total			188.09	180	08.29	22	179.80	158
	Yawal People's Co-Operati	ive Bank Ltd.	- Yawal	, Maharashtra	a	Date	of Merg	er 9, January	-2012
10	Yawal			46.55	56	00.17*		46.38	56
	Sub Total			46.55	56	00.17*		46.38	56
	GRAND TOTAL	1219.48	185	311.32	240	269.85	57	1260.95	368

<sup>\*</sup> New NPA Addition during the year relates to Interest debited on account of recovery made by the Bank.

# Gross NPA only 02.30%

[Rs. in Lacs]

PARTICULARS	Advances [%]	Advances Assets	Provisions required	Provisions Held
Performing Assets [Standard]	97.70 %	53563.41	238.40	250.11
Non Performing Assets	02.30 %	1260.95	1257.38	1973.70
TOTAL	100.00 %	54824.36	1495.78	2223.81



<sup>\*</sup> NPA Recovery during the year relates to part of Recovery in existing NPA Accounts.



બેંકના પરિવારનું સ્નેહ મિલન તા. ૨૨-૧-૨૦૧૨



ભારત સ્કાઉટ જીક્ષા રેલીનાં વિજેતાઓને શીલ્ડ અર્પણ કરી રહેલ બેંકના જોઈન્ટ એમ.ડી. શ્રી કમલભાઈ ધામી તા. ૧૫-૨-૨૦૧૨



બેંક આયોજીત પ્રેસ કોન્ફરન્સને સંબોધી રહેલ CEO શ્રી સત્યપ્રકાશ ખોખરા તા. ૩૧-૩-૨૦૧૨



બેંક આયોજીત પ્રેસ કોન્ફરન્સ પ્રસંગે ઉપસ્થિત રહેલ પત્રકાર મિત્રો તા. ૩૧-૩-૨૦૧૨



હેમી ગઢવી હોલ ખાતે ચોજેલ મીટીંગને સંબોધી રહેલ બેંકના ચેરમેનશ્રી મધુસુદનભાઈ દોંગા તા. ૩૧-૩-૨૦૧૨



હેમુ ગઢવી હોલ ખાતે ૩૧, માર્ચ-૨૦૧૨ ના રોજ ચોજેલ મીટીંગમાં ઉપસ્થિત ગ્રાહકો



# પ વર્ષમાં પ સહકારી બેંકોના મર્જર કર્યા પછી

# **Gross NPA 02.30%**

# NPA ખાતાની વિગતો

બેંકનું નામ	ખાતાની સંખ્યા	NPA <b>ની ૨કમ</b> (રૂા. લાખમાં)	MPA ની ટકાવારી
ધી કો–ઓપ. બેંક ઓફ રાજકોટ લી. રાજબેંક	03	04.69	00.01 %
ઘી મહિલા ઉત્કર્ષ નાગરીક સહ. બેંક લી. – અમદાવાદ (મર્જર–૧)	10	59.23	00.11 %
ધી અમૃતા મહિલા કો-ઓપ. બેંક લી. – સુરેન્દ્રનગર (મર્જર–૨)	01	00.64	00.00 %
ઘી વસો કો–ઓપ. બેંક લી. – વસો (મર્જર–૩)	140	970.21	01.77 %
ધી ડાકોર નાગરિક સહકારી બેંક લી. – ડાકોર (મર્જર-૪)	158	179.80	00.33 %
ચાવલ પિપલ્સ કો–ઓ. બેંક લી.–ચાવલ –(મહારાષ્ટ્ર)(મર્જર–૫)	56	46.38	00.08 %
કુલ ગ્રોસ NPA	368	1260.95	02.30 %

### **Details of NPA & Overdue Accounts**

[Rs. in Lacs]

	GRO	OSS LOAN	SS LOAN GROSS NPA		% of Gross	NET	NPA	PROVI	SIONS	OVI	ERDUE	% of	% of
YEAR	No. of A/c	Rs.	No. of A/c	Rs.	NPA to Gross Loan	Rs.	%	Requi- red	Actually Held	No. of A/c	Rs.	Overdue to Gross Loan	Recovery Ratio
2001	5477	8,131.43	06	11.26	00.14%	0	0%	02.69	200.00	57	12.66	00.16%	99.84%
2002	5874	8,334.25	09	14.69	00.18%	0	0%	04.68	300.00	128	24.48	00.29%	99.71%
2003	6149	9,149.74	15	22.89	00.25%	0	0%	06.20	500.00	100	22.46	00.25%	99.75%
2004	6465	11,203.90	23	29.19	00.26%	0	0%	04.47	1,200.00	63	04.58	00.04%	99.96%
2005	6785	14,211.77	29	48.35	00.34%	0	0%	07.26	1,200.00	44	21.25	00.15%	99.85%
2006	7278	16,675.92	14	21.51	00.13%	0	0%	15.55	1,400.00	37	02.09	00.01%	99.99%
2007	7210	21,819.47	13	23.63	00.11%	0	0%	07.63	850.00	14	01.89	00.01%	99.99%
2008	7321	22,911.16	61	172.50	00.75%	0	0%	101.44	955.00	36	02.11	00.01%	99.99%
2009	7105	29,635.38	59	209.09	00.70%	0	0%	90.37	767.00	80	34.69	00.12%	99.88%
2010	7121	41,995.31	54	205.69	00.49%	0	0%	144.21	633.22	11	00.96	00.01%	99.99%
2011	7685	51,420.42	185	1219.48	02.37%	0	0%	1184.66	1616.71	NIL	NIL	NIL	100.00%
2012	8681	54,824.36	368	1260.95	02.30 %	0	0%	1297.38	1984.44	02	14.64	00.03 %	99.97 %

# A ZEROW NPA BANK Since 1990

With Total Transperancy, Trust & Service